



MOTION & CONTROL™
NSK

NSK is one of the world's leading manufacturers of rolling bearings, automotive products, precision machinery parts, and mechatronics products. NSK sales worldwide exceed € 4,9 billion. NSK employs more than 24,000 people worldwide, with more than 2,900 employees based in Europe.

We are looking for a commercially driven and technically strong Sales Engineer – Aftermarket Business Development

Sales Office Location: Newark / Role Location United Kingdom (Remote)

Key Responsibilities

- Develop and execute a regional sales strategy to identify sales led opportunities to support and expand our industrial aftermarket business.
- Initiate and manage sales and engineering project activity that develops major opportunities into successful Aftermarket business.
- Maintain awareness of latest NSK products/technologies and application developments in the marketplace to ensure advice/guidance is current and appropriate.
- To develop and promote the NSK Asset Improvement Programme activities leading to incremental sales and brand pull through the demonstration of total cost of ownership practices.
- Provide product/sector/application training to internal and external sales staff of NSK Authorised distributors & MRO customers, to maximise our selling effort.

We are looking for you if you have:

- Degree level or equivalent in a related discipline.
- Proven experience in technical sales (bearings, linear motion, or industrial components).
- Strong customer focus, negotiation, and presentation skills.
- Experience of complex industrial distributor relationships
- Comprehensive application engineering experience
- Comfortable using MS Office and CRM systems.

Why Join Us:

- Hybrid working which is integrated in a diverse and inclusive multinational work environment
 - Competitive compensation and benefits package
 - Company car
 - Clear career path and professional development.
-

Apply Now

Please apply by sending your CV and covering letter to: **Newark-HR@nsk.com**