

# CONSOLIDATED BUSINESS RESULTS

FOR THE FIRST QUARTER ENDED JUNE 30, 2011

August,1 2011 NSK Ltd.

#### **Cautionary Statements with Respect to Forward-Looking Statements**

Statements made in this report with respect to plans, strategies and future performance that are not historical fact are forward-looking statements. NSK cautions that a number of factors could cause actual results to differ materially from those discussed in the forward-looking statements.

Note: This document is an English translation of material written initially in Japanese. The Japanese original should be considered the primary version

### Summary of Consolidated Business Results for FY 2011:1Q

10



#### **Business Results for FY2011:Q1**

	•	<u></u>		<u></u>	
Net Sales	¥	166.1 billion	(	-¥ 7.9 billion /	4.5% decrease)
<b>Operating income</b>	¥	10.0 billion	(	-¥ 0.3 billion /	3.6% decrease )
Net Income	¥	5.9 billion	(	(+40.8  billion  /	14.9% increase )

From last 10

- **©The lower Automotive production due to the earthquake caused sales and operating income decrease, however got net income increase.**
- ©1Q results are progressing ahead of the full year forecast announced on June 27. (1Q progress level for 1st half of the forecast: Sales 49%, Operating income 54%)
- ✓ Business Environment
  - Demand for machine tool, general machinery and aftermarket were kept strong.

#### **Expected Business Performance for FY 2011:Q2**

- ✓ Industrial machinery demand is prospected continuing strong
- ✓ Automotive production to be stabilized and output increase is pulled forward

No revision has been made to the first half and full year forecast for FY 2011 announced on June 27, 2011

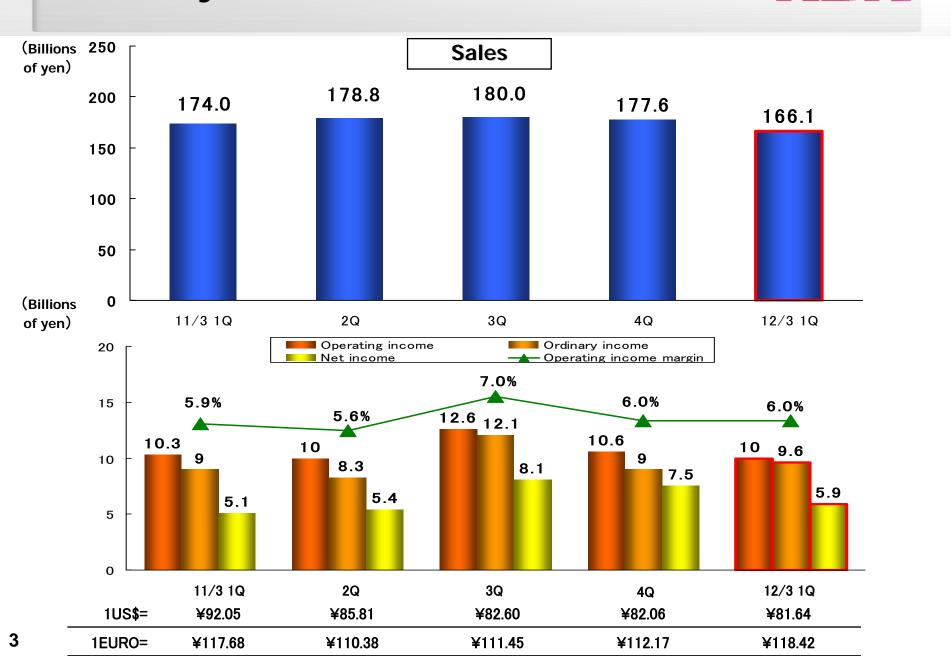
#### Summary of Consolidated Business Results NSK for FY 2011:1Q



(Billions of yen)		′12/3						
	Q1 <actual></actual>	1st half < Actual >	Full year <actual></actual>	Q1 <actual></actual>	Increase /decrease YOY	%	1st half (Forecast)	Full year (Forecast)
Sales	174.0	352.8	710.4	166.1	-7.9	-4.5%	340.0	730.0
Operating income	10.3	20.3	43.5	10.0	-0.3	-3.6%	18.5	50.0
<b>&lt;%&gt;</b>	<5.9%>	<5.8%>	<6.1%>	< 6.0% >			<5.4%>	<6.8%>
Ordinary income	9.0	17.3	38.6	9.6	+0.6	+6.4%	16.5	46.0
Profit before tax	9.0	17.3	38.2	9.6	+0.6	+6.4%	16.5	46.0
Net income	5.1	10.6	26.1	5.9	+0.8	+14.9%	10.0	31.0
(Rate: 1US\$=) ( " EURO=)	(¥92.05) (¥117.68)	(¥88.93) (¥114.03)	(¥85.63) (¥112.92)	(¥81.64) (¥118.42)			(¥80) (¥110)	(¥80) (¥110)

#### **Quarterly Business Performance**





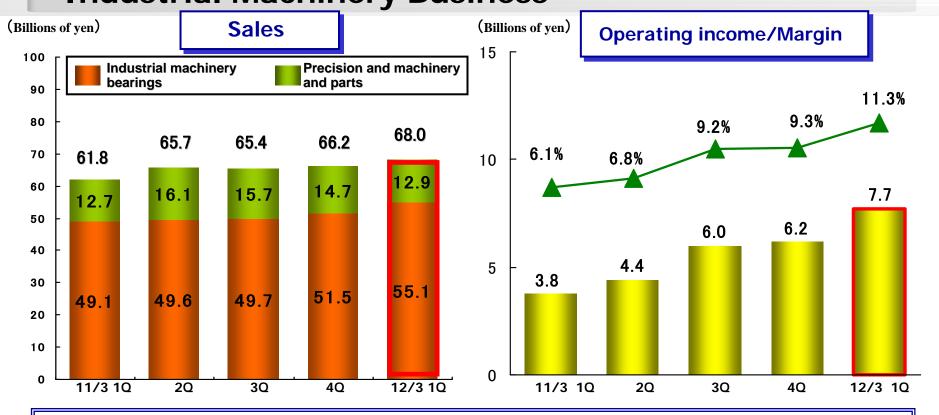
#### **Results by Business Segment**



(Billions of yen)			′11/3				′12/3		
		Q1 <actual></actual>	1st half <actual></actual>	Full year <actual></actual>	Q1 <actual></actual>	Increase/ decrease YOY	%	1st half (Forecast)	Full year (Forecast)
Total Sales Opera	s ating income	174.0 10.3 5.9%	353.0 20.3 5.8%	710.0 43.5 6.1%	166.1 10.0 6.0%	-7.9 -0.3	-4.5% -3.6%	340.0 18.5 5.4%	730.0 50.0 6.8%
Industrial	Sales Industrial machinery bearings	61.8 49.1	127.5 98.7	259.1 199.9	68.0 55.1	+6.2	+9.9% +12.3%	130.0 105.5	265.0 215.5
machinery business	Precision machinery and parts	12.7 3.8	28.8 8.2	59.2 20.4	12.9 7.7	+2.0	+0.7%	24.5 13.5	49.5 29.5
	Operating income	6.1%	6.5%	7.9%	11.3%	+3.9	+102.9%	10.4%	11.1%
Automotive		105.6 54.1	212.2 108.8	424.2 216.7	90.2 47.2	-15.4 -6.9	-14.6% -12.8%	192.0 100.5	432.0 220.0
business	Automotive components Operating income	51.5 7.3	103.4 13.6	207.5 26.9	43.0 3.1	-8.5 -4.2	-16.4% -58.1%	91.5 6.5	212.0 24.5
	<%>	6.9%	6.4%	6.3%	3.4%	7.2	00.170	3.4%	5.7%
Other	Sales Operating income <%>	12.8 1.2 9.3%	26.1 2.2 7.6%	53.1 3.5 6.5%	15.1 0.8 5.3%	+2.3 -0.4	+17.9% -32.2%	31.5 2.0 6.4%	62.0 3.0 4.8%
Elimination Elimination		-6.2 -2.0	-13.0 -3.7	-26.0 -7.3	-7.2 -1.6	-1.0 +0.4		-13.5 -3.5	-29.0 -7.0

## Results by Business Segment —Industrial Machinery Business

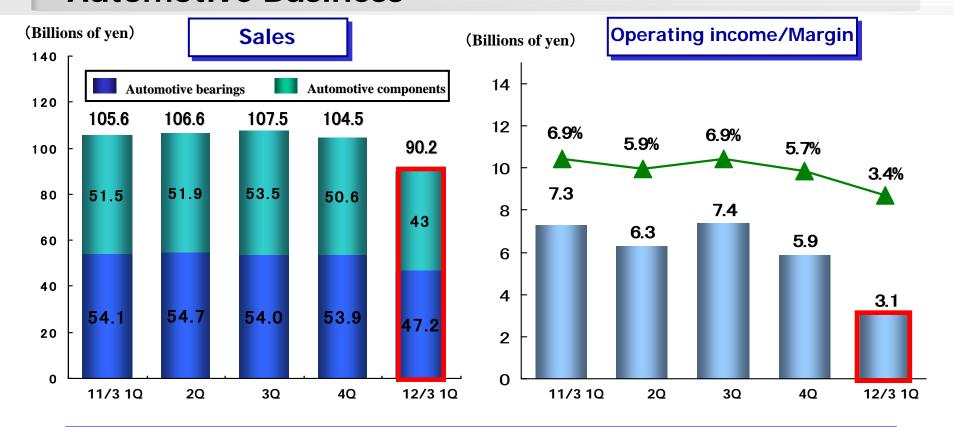




- ■Q1 Sales of Industrial Machinery Business Segment was ¥68 billion, increased by 9.9% year on year, due to higher sales to machine tool sector and expansion of distributor channel in aftermarket business.
- ■Due to reduction of external procurement cost and productivity improvement as well as volume increase, operating income was ¥7.7 billion, increased by 102.9% year-on-year.

### Results by Business Segment - Automotive Business





- Due to effect of the Great East Japan Earthquake, Japanese Automotive production reduced. However, as non-Japanese automotive makers prop up, Q1 sales was ¥90.2 billion, decreased by 14.6% a year on year.
- Due to volume decrease and effect of the strong Japanese yen, operating income in Q1 was ¥3.1 billion decreased by 58.1% from the same period last year.

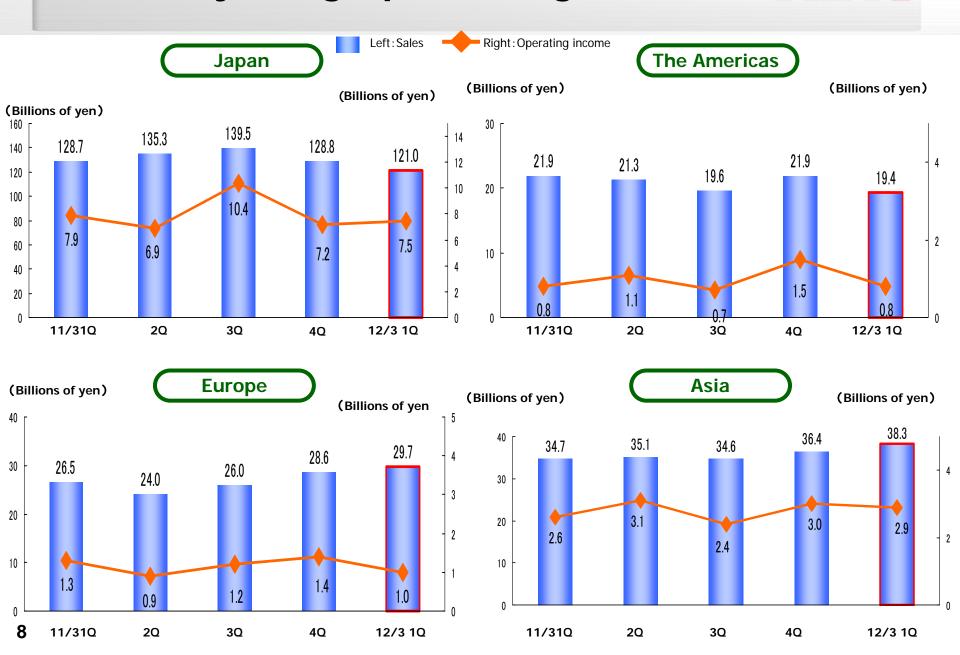
#### Results by Geographical Segment



(Billion	s of yen)		′11/3		′12/3					
		Q1 <actual></actual>	1st half <actual></actual>	Full year <actual></actual>	Q1 <actual></actual>	Increase/ decrease YOY	%	1st half (Forecast)	Full year (Forecast)	
Total	Sales	174.0	352.8	710.4	166.1	-7.9	-4.5%	340.0	730.0	
	Operating income	10.3	20.3	43.5	10.0	-0.3	-3.6%	18.5	50.0	
	%	5.9%	5.8%	6.1%	6.0%			5.4%	6.8%	
Japan	Sales	128.7	264.0	532.3	121.0	-7.7	-6.0%	250.0	539.0	
	Operating income	7.9	14.8	32.4	7.5	-0.4	-5.6%	14.5	36.5	
	%	6.2%	5.6%	6.1%	6.2%			5.8%	6.8%	
The Americas	Sales	21.9	43.2	84.7	19.4	-2.5	-11.3%	38.0	82.0	
	Operating income	0.8	1.9	4.1	0.8	0	-4.2%	1.5	3.5	
	%	3.8%	4.4%	4.8%	4.1%			4.0%	4.3%	
Europe	Sales	26.5	50.5	105.1	29.7	+3.2	+12.3%	52.0	106.0	
	Operating income	1.3	2.2	4.8	1.0	-0.3	-22.1%	1.0	3.0	
	%	4.9%	4.3%	4.5%	3.4%			1.9%	2.8%	
Asia	Sales	34.7	69.8	140.8	38.3	+3.6	+10.4%	77.0	166.0	
	Operating income	2.6	5.7	11.1	2.9	+0.3	+8.9%	5.0	14.0	
	%	7.6%	8.2%	7.9%	7.5%			6.5%	8.4%	
Eliminat	tions (sales)	-37.8	-74.7	-152.5	-42.3	-4.5		-77.0	-163.0	
Eliminat Corpora		-2.3	-4.3	-8.9	-2.2	+0.1		-3.5	-7.0	

#### Results by Geographical Segment





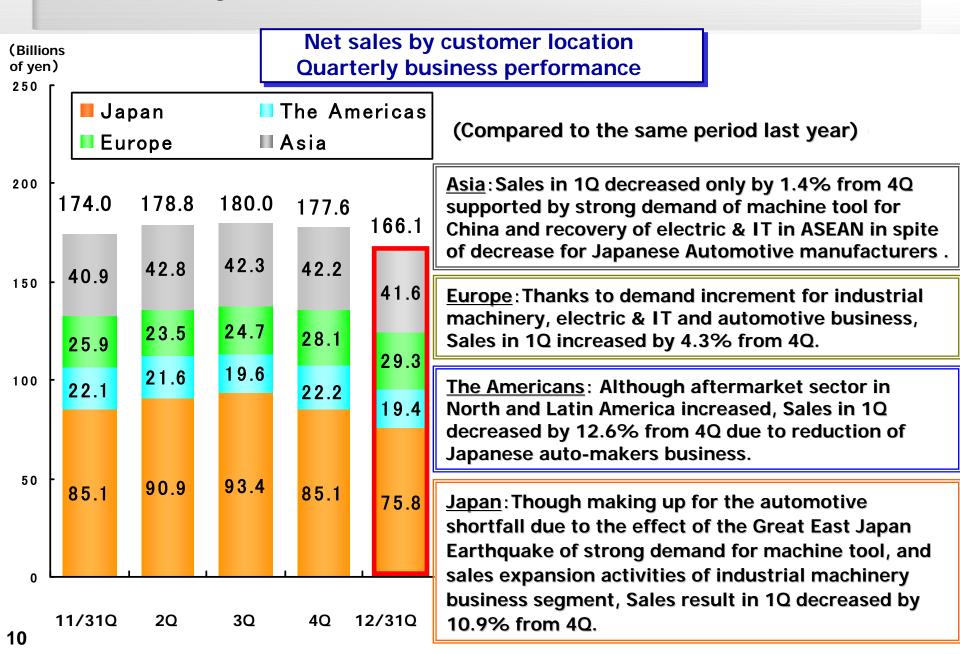
### **Results by Customer Location**



(Billions of yen)		′11/3				′12/3		
	Q1 <actual></actual>	1st half <actual></actual>	Full year <actual></actual>	Q1 <actual></actual>	Increase/ decrease YOY	%	1st half (Forecast)	Full year (Forecast)
Sales	174.0	352.8	710.4	166.1	-7.9	-4.5%	340.0	730.0
Japan	85.1	176.0	354.5	75.8	-9.3	-10.9%	164.0	359.0
Non-Japan	88.9	176.8	355.9	90.3	+1.4	+1.5%	176.0	371.0
(Ratio of non-Japan sales to consolidated net sales)	(51.1%)	(50.1%)	(50.1%)	(54.3%)			(51.8%)	(50.8%)
The Americas	22.1	43.6	85.5	19.4	-2.7	-12.1%	38.5	84.0
Europe	25.9	49.5	102.2	29.3	+3.4	+12.9%	52.0	103.0
Asia	40.9	83.7	168.2	41.6	+0.7	1.7%	85.5	184.0
(Asia Ratio)	(23.5%)	(23.7%)	(23.7%	(25.0%)			85.5	184.0
[ China only	20.3	43.1	82.6	20.8	+0.5	5 +2.5%	46.0	<u>95.0</u> ]

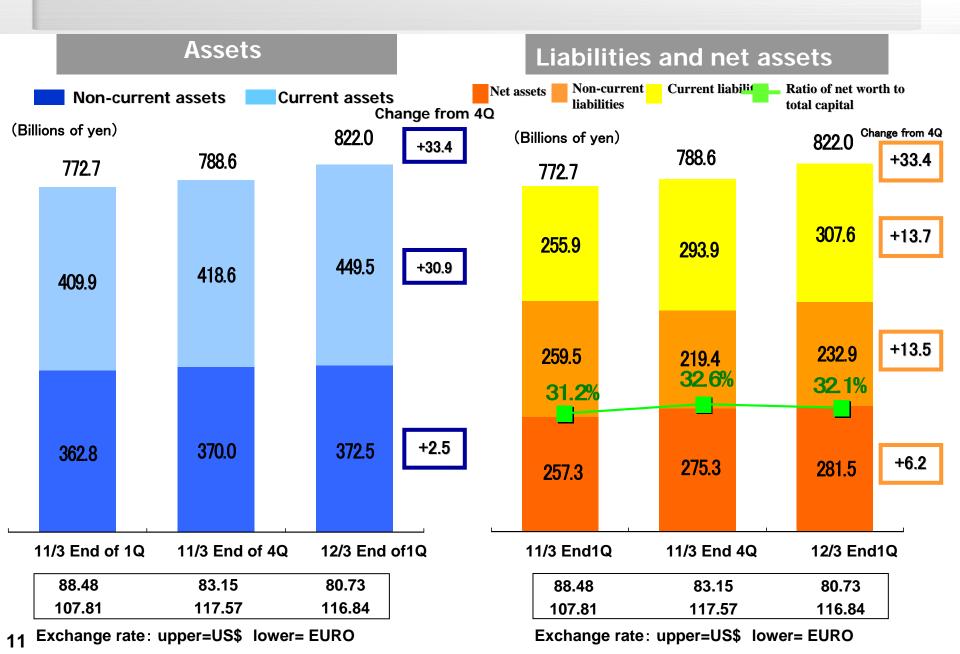
#### **Results by Customer Location**





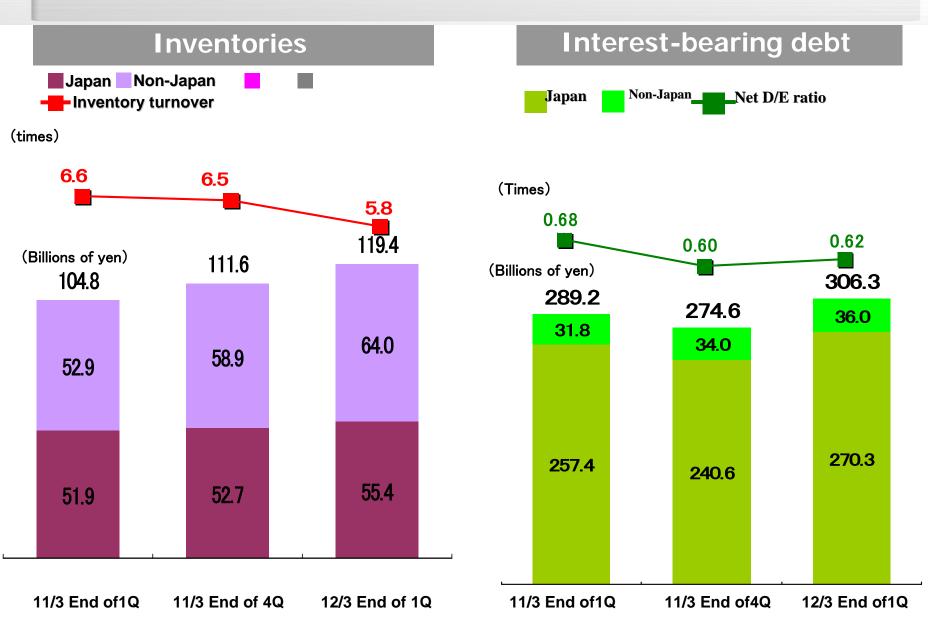
#### **Consolidated Balance Sheet**





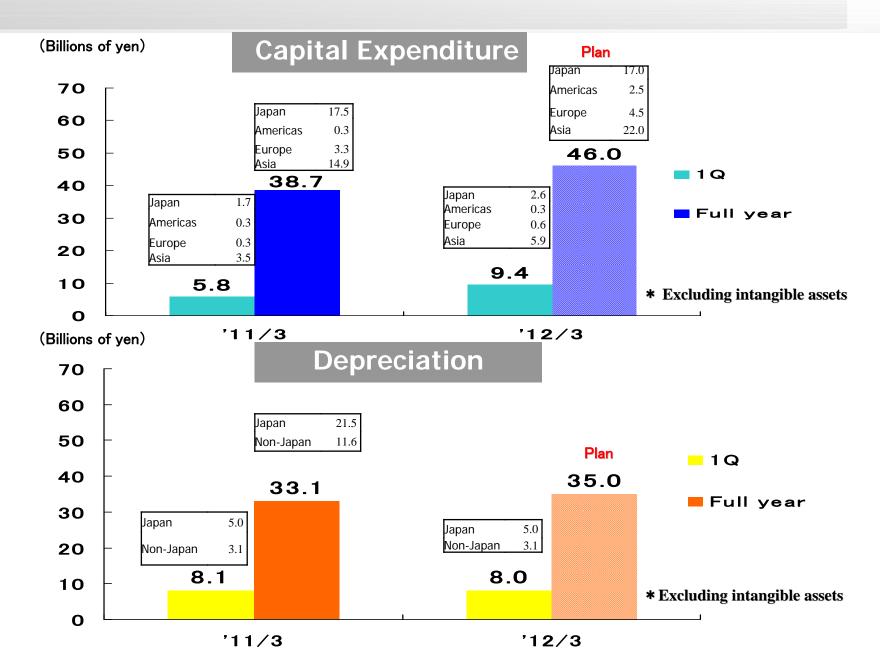
#### Inventories, Interest-bearing Debt





#### Capital Expenditure, Depreciation





# Supplementary Information —Research & Development, Employees



(Billions of yen)		′11/	3		′12	./3
	1Q	2Q	3Q	4Q	1Q	Full year (Plan)
Research & Development	2.2	2.8	2.6	3.0	2.3	11.5
(No. of employees)		′11/		′12/3		
	1Q	2Q	3Q	4Q	10	Q
<b>Employees</b>	25,181	25,207	26,212	26,334	26	6,568
Japan	11,544	11,478	11,407	11,295	11	,432
The Americas	2,392	2,415	2,476	2,523	2	2,504
Europe	3,090	3,055	3,109	3,172	3	3,179
Asia	8,155	8,259	9,220	9,344	g	9,453

### Supplementary Information

NSK

-7.0

+0.3

Forecasts by Business Segment

-3.6

(Billions of yen)		′11	/3			′12/3						
	1st h <actu< th=""><th>alf 2nc</th><th>l half tual&gt;</th><th>Full ye</th><th>ear al&gt;</th><th>1st h <fored< th=""><th></th><th>2nd h <forec< th=""><th></th><th>Full y <fored< th=""><th>/ear</th><th>Increase/ decrease YOY</th></fored<></th></forec<></th></fored<></th></actu<>	alf 2nc	l half tual>	Full ye	ear al>	1st h <fored< th=""><th></th><th>2nd h <forec< th=""><th></th><th>Full y <fored< th=""><th>/ear</th><th>Increase/ decrease YOY</th></fored<></th></forec<></th></fored<>		2nd h <forec< th=""><th></th><th>Full y <fored< th=""><th>/ear</th><th>Increase/ decrease YOY</th></fored<></th></forec<>		Full y <fored< th=""><th>/ear</th><th>Increase/ decrease YOY</th></fored<>	/ear	Increase/ decrease YOY
Sales	352.8	357.6		710.4		340.0	,	390.0	7	730.0		+19.6
Industrial machinery business	127.5	131.6		259.1		130.0		135.0	2	265.0		+5.9
Industrial machinery bearings	98.7	101.2		199.9		105.5		110.0	2	215.5		+15.6
Precision machinery and parts	28.8	30.4		59.2		24.5		25.0		49.5		-9.7
Automotive business	212.2	212.0		424.2		192.0	:	240.0	4	132.0		+7.8
Automotive bearings	108.8	107.9		216.7		100.5	,	119.5	2	220.0		+3.3
Automotive components	103.4	104.1		207.5		91.5	,	120.5	2	212.0		+4.5
Other	26.1	27.0		53.1		31.5		30.5		62.0		+8.9
Eliminations/corporate	-13.0	-13.0		-26.0		-13.5		-15.5		-29.0		-3.0
Operating income	20.3	<5.8%> <b>23.2</b>	<6.5%>	43.5	<6.1%>	18.5	<5.4%>	31.5	<8.1%>	50.0	<6.8%>	+6.5
Industrial machinery business	8.2	<6.5%> <b>12.2</b>	<9.3%>	20.4	<7.9%>	13.5	<10.4%>	16.0	<11.9%>	29.5	<11.1%>	+9.1
Automotive business	13.6	<6.4%> 13.3	<6.3%>	26.9	<6.3%>	6.5	<3.4%>	18.0	<7.5%>	24.5	<5.7%>	-2.4
Other	2.2	<8.3%> <b>1.3</b>	<3.8%>	3.5	<6.5%>	2.0	<6.4%>	1.0	<3.3%>	3.0	<4.8%>	-0.5
Eliminations/	_			_								

-7.3

-3.5