## CONSOLIDATED BUSINESS

 RESUITS FOR THE FIRST QUARTER ENDED JUNE 30, 2007
## August 3, 2007 <br> NSK Ltd.

Cautionary Statements with Respect to Forward-Looking Statements
Statements made in this report with respect to plans, strategies and future performance that are not historical fact are forward-looking statements. NSK cautions that a number of factors could cause actual results to differ materially from those discussed in the forward-looking statements.
Note : This document is an English translation of material written initially in Japanese. The Japanese original should be considered the primary version.

## Summary of the <br> Consolidated Business Results for FY 2007:Q1

## Business Results

Sales, operating income, ordinary income, and net income increased 5.1\%, 0.1\%, 5.1\% and 4.5\% respectively YOY.
$\Rightarrow$ Demands from machine tools, industrial machinery and automotive manufacturers remain robust overall.
$\Rightarrow$ Demands from liquid crystal production equipment and semiconductor sectors have been in an adjustment phase since the previous fiscal year.

## Expected Business Performance for FY 2007:Q2

Under favorable demand trends, business performance for 2Q expected to improve compared to 1 Q
$\square$ Strive to implement sales expansion and profitability improvement
$\Rightarrow$ No revision was made to the first half and full year forecasts for FY 2007

## Summary of the <br> Consolidated Business Results for FY 2007:Q1

| ¥100 Million) | FY '06 |  |  |  |  | FY '07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Q1 } \\ \text { < Actual > } \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ \text { < Actual > } \end{gathered}$ | Q3 <br> < Actual > | Q4 <br> Actual > | Full year <br> < Actual > | $\begin{gathered} \text { Q1 } \\ \text { < Actual > } \end{gathered}$ | Increase Idecrease YOY | First half Forecast announced in May "07) |
| Sales | 1,741 | 1,752 | 1,813 | 1,866 | 7,172 | 1,829 | +5.1\% | 3,600 |
| Operating income | 148 | 152 | 169 | 155 | 624 | 148 | +0.1\% | 310 |
| <\%> | <8.5\%> | <8.7\%> | <9.3\%> | <8.3\%> | <8.7\%> | <8.1\%> |  | <8.6\%> |
| Ordinary income | 137 | 141 | 170 | 128 | 576 | 144 | +5.1\% | 280 |
| Profit before tax | 137 | 143 | 173 | 117 | 570 | 143 | +3.9\% | 280 |
| Net income | 84 | 89 | 111 | 65 | 349 | 88 | +4.5\% | 175 |
| (Rate:1US\$=) | ( $¥ 114.34)$ | (¥116.25) | (¥117.56) | (¥119.59) | (¥116.93) | (¥120.72) |  | (¥115) |
| ( " 1EURO=) | (¥144.02) | ( $¥ 148.30)$ | (¥151.96) | (¥157.13) | ( $¥ 150.35$ ) | (¥162.61) |  | ( $¥ 150)$ |

## Business Results by Business Segment

| ¥100 Million) | FY '06 |  |  |  |  | FY '07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Q1 } \\ \text { < Actual > } \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ <\text { Actual }> \end{gathered}$ | Q3 <Actual > | $\begin{gathered} \text { Q4 } \\ <\text { Actual }> \end{gathered}$ | Full year <br> <Actual > | $\begin{gathered} \text { Q1 } \\ \text { < Actual }> \end{gathered}$ | Increase /decrease YOY | First half Forecast announced in May ‘07 ) |
| Sales | 1,741 | 1,752 | 1,813 | 1,866 | 7,172 | 1,829 | +5.1\% | 3,600 |
| Industrial machinery bearings | 520 | 536 | 543 | 564 | 2,163 | 566 | +8.8\% | 1,124 |
| Automotive products | 977 | 945 | 1,012 | 1,045 | 3,979 | 1,032 | +5.7\% | 1,999 |
| Precision machinery \& parts | 181 | 208 | 195 | 193 | 777 | 164 | -9.7\% | 350 |
| Others | 116 | 110 | 113 | 112 | 451 | 123 | +6.2\% | 227 |
| Eliminations | -53 | -47 | -50 | -48 | -198 | -56 |  | -100 |
| Operating income | 148 <8.5\%> | 152 <8.7\%> | 169 <9.3\%> | 155 <8.3\%> | 624 <8.7\%> | 148 <8.1\%> | +0.1\% | 310 <8.6\%> |
| Industrial machinery bearings | $65<12.5 \%$ > | 71 <13.2\%> | 79 <14.6\%> | 81<14.3\%> | $296<13.7 \%>$ | 73 <12.9\%> | +12.4\% | 159 <14.1\%> |
| Automotive products | 59 <6.1\%> | 49 <5.2\%> | 60 <6.0\%> | $59<5.6 \%>$ | 227 <5.7\%> | 63 <6.1\%> | +6.0\% | 119 <6.0\%> |
| Precision machinery \& parts | 26 <14.3\%> | 34 <16.4\%> | 32 <16.5\%> | 23<12.1\%> | $115<14.8 \%$ > | 18 <11.1\%> | -29.7\% | 43 <12.3\%> |
| Others | $8<6.5 \%>$ | 5 <5.0\%> | 7 <6.1\%> | 4 <3.6\%> | $24<5.3 \%>$ | 6 <4.7\%> | -23.6\% | 12 <5.3\%> |
| Corporate | -10 | -7 | -9 | -12 | -38 | -12 |  | -23 |

## Business Results by Business Segment -Industrial Machinery Bearings



- Demands from machine tools and general industrial machinery remain robust and sales to aftermarket increased. Under these demand trends, total sales increased 8.8\% YOY.
- Operating income increased 12.4\% YOY with effects of volume growth, increase in sales price, and exchange rate fluctuations.


## Business Results by Business Segment

- Automotive Products

$\square$ Demand trends remained robust overall. Increase in sales in Japan and China contributed to total sales increased 5.7\% YOY.
- Operating income increased 6.0\% YOY with effects of volume growth, reduction in external procurement cost and productivity improvement, although it negatively affected by decrease in sales price, etc.


# Business Results by Business Segment - Precision Machinery and Parts 



Sales to machine tools and general machinery remain strong, while demands from semiconductor and liquid crystal production equipment have been in an adjustment phase. In addition, sales of photofabrication equipment for LCD production declined. Total sales in this segment decreased $9.7 \%$ YOY.

- Productivity improvement continued. However, operating income decreased 29.7 \% YOY due to lower production volume.

Business Results by Geographical Segment

| ¥100 Million) | FY '06 |  |  |  |  | FY '07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Q1 } \\ \text { < Actual }> \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ \text { < Actual > } \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ \text { < Actual > } \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ \text { < Actual > } \end{gathered}$ | Full year <Actual > | Q1 < Actual > | Increase Idecrease YOY | First half Forecast announced in May ‘07 ) |
| Sales | 1,741 | 1,752 | 1,813 | 1,866 | 7,172 | 1,829 | +5.1\% | 3,600 |
| Japan | 1,255 | 1,283 | 1,339 | 1,346 | 5,223 | 1,295 | +3.2\% | 2,614 |
| Americas | 256 | 246 | 251 | 276 | 1,029 | 276 | +7.6\% | 522 |
| Europe | 330 | 288 | 316 | 342 | 1,276 | 335 | +1.5\% | 575 |
| Asia | 225 | 271 | 244 | 247 | 987 | 268 | +19.4\% | 546 |
| Eliminations | -325 | -336 | -337 | -345 | -1,343 | -345 |  | -657 |
| Operating income | 148 <8.5\%> | 152 <8.7\%> | 169 <9.3\%> | 155 <8.3\%> | 624 <8.7\%> | 148 <8.1\%> | +0.1\% | 310 <8.6\%> |
| Japan | 109 <8.7\%> | 113 <8.8\%> | 136<10.2\%> | 116 <8.6\%> | 474 <9.1\%> | 105 <8.1\%> | -3.9\% | 218 <8.3\%> |
| Americas | $10<3.8 \%>$ | 10<4.2\%> | $5<1.8 \%>$ | 13<4.9\%> | $38<3.7 \%>$ | $9<3.2 \%>$ | -8.3\% | 28 <5.4\%> |
| Europe | 21 <6.5\%> | 11 <3.7\%> | 16 <5.2\%> | $19<5.3 \%>$ | 67 <5.2\%> | 19 <5.6\%> | -11.5\% | 36 <6.3\%> |
| Asia | $19<8.5 \%>$ | 27 <9.8\%> | 27<11.1\%> | $22<8.9 \%>$ | $95<9.6 \%>$ | 28 <10.5\%> | +47.9\% | 53 <9.7\%> |
| Eliminations | -11 | -9 | -15 | -15 | -50 | -13 |  | -25 |
| Japan :Operating income decreased due to decrease in sales price, increase in selling, general and administrative expenses, and increase of depreciation and amortization caused by revisions to the Corporation Tax Law, although we have positive factors such as volume growth, productivity improvement, reduction in external procurement cost, and effects of exchange rate fluctuations. <br> ■Americas :Operating income negatively affected by cost related to business restructuring in North America, although volume grew. <br> Europe :Operating income decreased with effect of increase of expenses such as material cost. <br> -Asia :Operating income increased backed by volume growth in ASEAN and China, and operating income margin improved to over 10\%. |  |  |  |  |  |  |  |  |

## Business Results by Customer Location

| \#100 Million) | FY '06 |  |  |  |  | FY '07 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Q1 } \\ \text { < Actual > } \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ \text { < Actual > } \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ \text { < Actual > } \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ \text { < Actual > } \end{gathered}$ | Full year <Actual > | $\begin{gathered} \text { Q1 } \\ \text { <Actual > } \end{gathered}$ | Increase Idecrease YOY |  |
| Sales | 1,741 | 1,752 | 1,813 | 1,866 | 7,172 | 1,829 | +5.1\% | 3,600 |
| Japan | 865 | 899 | 935 | 945 | 3,644 | 909 | +5.0\% | 1,857 |
| Americas | 262 | 252 | 255 | 282 | 1,051 | 280 | +6.9\% | 544 |
| Europe | 317 | 272 | 302 | 326 | 1,217 | 318 | +0.3\% | 559 |
| Asia | 297 | 329 | 321 | 313 | 1,260 | 322 | +8.6\% | 640 |

Japan :Demands from machine tools and general industrial machinery were strong. Sales of automotive products such as electrical power steering (EPS) systems increased.

- Americas :Sales to industrial machinery and automotive manufacturers increased.
- Europe :Sales to automotive manufacturers decreased, while sales to machine tools and general industrial machinery increased.
- Asia Demands for precision machinery and parts, especially photofabrication equipment, weakened. Sales to automotive manufacturers and industrial machinery increased in China.

Consolidated Balance Sheets

| ¥100 Million) | FY '06 |  |  |  | FY '07 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | $\begin{aligned} & \text { Increase } \\ & \text { Idecrease } \\ & \text { YOY } \end{aligned}$ |
| Assets |  |  |  |  |  |  |
| Current assets | 3,247 | 3,250 | 3,379 | 3,891 | 3,925 | +34 |
| Non-current assets | 4,182 | 4,212 | 4,217 | 4,267 | 4,384 | +117 |
| Total assets | 7,429 | 7,462 | 7,596 | 8,158 | 8,309 | +151 |
| Liabilities and net assets |  |  |  |  |  |  |
| Current liabilities | 2,739 | 2,693 | 2,803 | 2,975 | 2,965 | -10 |
| Non-current liabilities | 2,173 | 2,184 | 2,046 | 2,416 | 2,381 | -35 |
| Total liabilities | 4,912 | 4,877 | 4,849 | 5,391 | 5,346 | -45 |
| Total net assets | 2,517 | 2,585 | 2,747 | 2,767 | 2,963 | +196 |
| Total liabilities and net assets | 7,429 | 7,462 | 7,596 | 8,158 | 8,309 | +151 |
| (Rate:1US\$=) | ( $¥ 115.24)$ | ( $¥ 117.90$ ) | ( $¥ 119.11$ ) | (¥118.05) | (\#123.26) |  |
| ( ) 1EURO=) | ( $¥ 146.00$ ) | ( $¥ 149.77$ ) | ( $¥ 156.50)$ | (¥157.33) | (¥165.64) |  |



## Interest-bearing Debts



## Capital Expenditures Depreciation and Amortization

## MEM

| ¥100 Million) | FY '06 |  |  |  |  | FY '07 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Full year (Plan) |
| Capital expenditures | 72 | 84 | 72 | 134 | 362 | 78 | 465 |
| Japan | 41 | 55 | 41 | 97 | 234 | 45 | 321 |
| Non-Japan | 31 | 29 | 31 | 37 | 128 | 33 | 144 |
| Americas | 15 | 7 | 6 | 8 | 36 | 7 | 27 |
| Europe | 4 | 10 | 9 | 9 | 32 | 10 | 41 |
| Asia | 12 | 12 | 16 | 20 | 60 | 16 | 76 |
| \#100 Million) | FY '06 |  |  |  |  | FY '07 |  |
|  | Q1 | Q2 | Q3 | Q4 | Full year | Q1 | Full year (Plan) |
| Depreciation | 80 | 85 | 88 | 92 | 345 | 88 | 378 |
| Japan | 46 | 51 | 53 | 55 | 205 | 52 | - |
| Non-Japan | 34 | 34 | 35 | 37 | 140 | 36 | - |

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## Supplementary Information -Research \& Development, Employees

| ¥100 Million) | FY '06 |  |  |  | FY '07 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 | Full year (Plan) |
| Research \& development | 23 | 25 | 25 | 28 | 23 | 105 |


| No. of employees) | FY '06 |  |  |  | FY '07 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | Q1 |
| Employees | 23,140 | 23,259 | 23,371 | 23,413 | 23,661 |
| Japan | 10,108 | 10,129 | 10,074 | 10,128 | 10,623 |
| Parent company (Non-consolidated) | 4,490 | 4,490 | 4,521 | 4,519 | 4,840 |
| Americas | 3,197 | 3,120 | 3,136 | 3,115 | 2,989 |
| Europe | 4,187 | 4,188 | 4,202 | 4,120 | 4,082 |
| Asia | 5,648 | 5,822 | 5,959 | 6,050 | 5,967 |

## Supplementary Information <br> -Forecasts by Business Segment

¥100 Million)

|  | 1st half <br> < Actual > | 2nd half <br> < Actual > | Full year < Actual > |
| :---: | :---: | :---: | :---: |
| Sales | 3,493 | 3,679 | 7,172 |
| Industrial machinery bearings | 1,056 | 1,107 | 2,163 |
| Automotive products | 1,922 | 2,057 | 3,979 |
| Precision machinery \& parts | 389 | 388 | 777 |
| Others | 226 | 225 | 451 |
| Eliminations | -100 | -98 | -198 |
| Operating income | 300 <8.6\%> | 324 <8.8\%> | 624 <8.7\%> |
| Industrial machinery bearings | 136 <12.9\%> | 160 <14.5\%> | 296 <13.7\%> |
| Automotive products | 108 <5.6\%> | 119 <5.8\%> | 227 <5.7\%> |
| Precision machinery \& parts | 60 <15.4\%> | 55 <14.2\%> | 115 <14.8\%> |
| Others | 13 <5.8\%> | 11 <4.9\%> | 24 <5.3\%> |
| Corporation | -17 | -21 | -38 |

FY '07

| 1st half <br> Forecast announced in May '07 > | 2nd half <br> Forecast announced in May '07 > | Full year <br> < Forecast announced in May '07 > | Increase Idecrease YOY |
| :---: | :---: | :---: | :---: |
| 3,600 | 3,850 | 7,450 | +278 |
| 1,124 | 1,204 | 2,328 | +165 |
| 1,999 | 2,103 | 4,102 | +123 |
| 350 | 415 | 765 | -12 |
| 227 | 228 | 455 | +4 |
| -100 | -100 | -200 | -2 |
| 310 <8.6\%> | 370 <9.6\%> | 680 <9.1\%> | +56 |
| 159 <14.1\%> | 175 <14.5\%> | 334 <14.3\%> | +38 |
| 119 <6.0\%> | 133 <6.3\%> | 252 <6.1\%> | +25 |
| 43 <12.3\%> | 73 <17.6\%> | 116 <15.2\%> | +1 |
| 12 <5.3\%> | 13 <5.7\%> | 25 <5.5\%> | +1 |
| -23 | -24 | -47 | -9 |


[^0]:    * Excluding intangible assets

