

## FACT BOOK

May 17, 2006
NSK Ltd.

| Segments ( $¥$ million) | Year ended Mar. 31 '04 |  | Year ended Mar. 31 '05 |  | Year ended Mar. 31 '06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 st half | Full year | 1st half | Full year | 1 st half | Full year |
| Net sales | 253,813 | 522,217 | 287,287 | 580,989 | 302,903 | 628,474 |
| Operating income | 9,462 | 25,972 | 19,456 | 38,283 | 18,414 | 42,552 |
| <\%> | <3.7\%> | <5.0\%> | <6.8\%> | <6.6\%> | <6.1\%> | <6.8\%> |
| Industrial machinery bearings | 87,157 | 176,299 | 91,880 | 185,473 | 94,840 | 195,556 |
| Operating income | 4,873 | 12,157 | 9,363 | 19,949 | 10,093 | 22,060 |
| <\%> | <5.6\%> | <6.9\%> | <10.2\%> | <10.8\%> | <10.6\%> | <11.3\%> |
| Automotive products | 139,955 | 285,830 | 155,523 | 316,169 | 168,797 | 353,124 |
| Operating income | 7,010 | 15,713 | 8,971 | 15,748 | 7,472 | 17,388 |
| <\%> | < $5.0 \%$ > | <5.5\%> | <5.8\%> | <5.0\%> | <4.4\%> | <4.9\%> |
| Precision machinery and parts | 19,681 | 47,072 | 32,411 | 64,186 | 32,242 | 65,831 |
| Operating income | -1,479 | -39 | 2,605 | 4,765 | 1,878 | 5,567 |
| <\%> | <-7.5\%> | <-0.1\%> | <8.0\%> | <7.4\%> | <5.8\%> | <8.5\%> |
| Others | 10,224 | 19,479 | 10,808 | 23,239 | 11,741 | 23,525 |
| Operating income | 627 | 1,178 | 558 | 1,844 | 827 | 1,304 |
| <\%> | <6.1\%> | <6.0\%> | <5.2\%> | <7.9\%> | <7.0\%> | <5.5\%> |
| Eliminations (Net sales) | -3,204 | -6,463 | -3,335 | -8,078 | -4,717 | -9,562 |
| Eliminations (Operating income) | -1,569 | -3,037 | -2,041 | -4,023 | -1,856 | -3,768 |

- NSK Group business segmentation was revised beginning year ended Mar. 31, 2005.

For your reference, segment results for the year ended Mar. 31, 2004 have been provided.

## Sales by Customer Location

| ( $\ddagger$ million) | Year ended Mar. 31, '02 |  | Year ended Mar. 31, ‘03 |  | Year ended Mar. 31, '04 |  | Year ended Mar. 31, ‘05 |  | Year ended Mar. 31, ‘06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year |
| Net sales | 252,419 | 480,902 | 260,694 | 522,820 | 253,813 | 522,217 | 287,287 | 580,989 | 302,903 | 628,474 |
| Japan | 131,835 | 257,624 | 136,564 | 279,260 | 132,428 | 278,645 | 150,680 | 310,246 | 156,347 | 330,061 |
| Overseas | 120,584 | 223,278 | 124,130 | 243,560 | 121,385 | 243,572 | 136,607 | 270,743 | 146,556 | 298,413 |
| The Americas | 40,272 | 76,495 | 43,085 | 81,785 | 38,567 | 74,885 | 41,107 | 82,279 | 44,566 | 92,367 |
| Europe | 42,959 | 76,964 | 41,793 | 81,418 | 44,058 | 85,391 | 48,590 | 93,625 | 49,682 | 98,165 |
| Asia | 37,352 | 69,818 | 39,251 | 80,356 | 38,759 | 83,295 | 46,910 | 94,838 | 52,313 | 107,881 |

## Geographical Segment Data (IR data)

| \# million) | Year ended Mar. 31, '02 |  | Year ended Mar. 31, '03 |  | Year ended Mar. 31, '04 |  | Year ended Mar. 31, '05 |  | Year ended Mar. 31, '06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year |
| Net Sales | 2,524 | 4,809 | 2,607 | 5,228 | 2,538 | 5,222 | 2,873 | 5,810 | 3,029 | 6,285 |
| Operating income | 49 | 39 | 65 | 178 | 95 | 260 | 195 | 383 | 184 | 426 |
| <\%> | <2.0\%> | <0.8\%> | <2.5\%> | <3.4\%> | <3.7\%> | <5.0\%> | <6.8\%> | <6.6\%> | <6.1\%> | <6.8\%> |
| Japan | 1,908 | 3,667 | 1,920 | 3,955 | 1,868 | 3,918 | 2,133 | 4,395 | 2,274 | 4,762 |
| Operating income <\%> | $\begin{array}{r} 25 \\ <1.3 \%> \end{array}$ | $\begin{array}{r} 31 \\ <0.8 \%> \end{array}$ | $\begin{array}{r} 42 \\ <2.2 \%> \end{array}$ | $\begin{array}{r} 129 \\ <3.3 \%> \end{array}$ | $\begin{array}{r} 68 \\ <3.6 \%> \end{array}$ | $\begin{array}{r} 192 \\ <4.9 \%> \end{array}$ | $\begin{array}{r} 134 \\ <6.3 \%> \end{array}$ | $\begin{array}{r} 273 \\ <6.2 \%> \end{array}$ | $\begin{array}{r} 156 \\ <6.9 \%> \end{array}$ | $\begin{array}{r} 316 \\ <6.6 \%> \end{array}$ |
| The Americas | 386 | 733 | 411 | 774 | 379 | 738 | 403 | 805 | 435 | 904 |
| Operating income | 17 | 19 | 10 | 20 | 8 | 6 | 12 | 25 | 13 | 24 |
| <\%> | <4.4\%> | <2.6\%> | <2.4\%> | <2.6\%> | <2.1\%> | <0.8\%> | <3.0\%> | <3.2\%> | <3.1\%> | <2.7\%> |
| Europe | 440 | 798 | 438 | 850 | 460 | 898 | 515 | 1,002 | 534 | 1,049 |
| Operating income | -18 | -63 | -10 | -19 | 3 | 26 | 27 | 48 | 16 | 42 |
| <\%> | <-4.1\%> | <-7.9\%> | <-2.3\%> | <-2.2\%> | <0.7\%> | <2.9\%> | <5.3\%> | <4.8\%> | <3.0\%> | <4.0\%> |
| Asia | 282 | 538 | 291 | 575 | 280 | 576 | 311 | 642 | 350 | 758 |
| Operating income | 23 | 35 | 22 | 46 | 22 | 38 | 17 | 33 | 22 | 51 |
| <\%> | <8.2\%> | <6.5\%> | <7.6\%> | <8.0\%> | <7.9\%> | <6.6\%> | < $5.4 \%>$ | < $5.1 \%$ > | <6.4\%> | <6.7\%> |
| Eliminations: Sales | -492 | -927 | -453 | -926 | -449 | -908 | -489 | -1,034 | -563 | -1,188 |
| Eliminations: Operating income | 2 | 17 | 1 | 2 | -6 | -2 | 5 | 4 | -23 | -7 |

"Eliminations" includes minor adjustments to match the total.

## Capital Expenditures,

## Depreciation and R\&D Expenses

| ( $\ddagger$ million) | Year ended Mar. 31, '02 |  | Year ended Mar. 31, '03 |  | Year ended Mar. 31, '04 |  | Year ended Mar. 31, '05 |  | Year ended Mar. 31, '06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year |
| Capital expenditures | 20,851 | 36,183 | 13,191 | 23,010 | 10,808 | 25,502 | 15,143 | 36,912 | 24,371 | 47,293 |
| Japan | 12,177 | 18,470 | 6,120 | 11,974 | 5,467 | 14,799 | 11,430 | 25,553 | 15,222 | 30,893 |
| The Americas | 2,482 | 6,583 | 2,489 | 3,672 | 1,740 | 2,847 | 737 | 1,564 | 1,943 | 4,130 |
| Europe | 3,333 | 5,480 | 2,149 | 3,727 | 1,482 | 2,758 | 791 | 3,668 | 1,761 | 3,606 |
| Asia | 2,859 | 5,650 | 2,433 | 3,637 | 2,119 | 5,098 | 2,185 | 6,127 | 5,445 | 8,664 |
| Depreciation | 13,148 | 28,196 | 13,965 | 28,813 | 13,336 | 26,598 | 12,961 | 27,010 | 13,403 | 29,438 |
| R\&D expenses | 4,122 | 8,036 | 4,337 | 8,307 | 4,174 | 8,722 | 4,736 | 9,806 | 4,841 | 9,728 |

- "Capital expenditures" and "Depreciation" do not include intangible assets.
- "Capital expenditures: Japan" includes minor adjustments to match the total.


## I nventories

| ( $\ddagger$ million) | Year ended Mar. 31, '02 |  | Year ended Mar. 31, '03 |  | Year ended Mar. 31, '04 |  | Year ended Mar. 31, '05 |  | Year ended Mar. 31, '06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end |
| Inventories | 104,607 | 97,459 | 84,135 | 83,487 | 82,637 | 75,905 | 76,736 | 81,730 | 90,231 | 101,337 |
| Japan | 49,911 | 45,392 | 40,952 | 37,972 | 36,171 | 33,770 | 36,471 | 37,829 | 42,157 | 47,022 |
| The Americas | 21,354 | 19,264 | 14,995 | 15,180 | 16,639 | 14,122 | 13,167 | 14,028 | 16,298 | 17,870 |
| Europe | 21,259 | 21,477 | 17,872 | 19,548 | 18,999 | 18,430 | 16,922 | 18,601 | 17,943 | 20,605 |
| Asia | 12,083 | 11,326 | 10,316 | 10,787 | 10,828 | 9,583 | 10,176 | 11,272 | 13,833 | 15,840 |
| $\begin{aligned} & \text { Inventory turnover } \\ & \text { (times) } \end{aligned}$ | 4.8 | 4.9 | 6.2 | 6.3 | 6.2 | 6.9 | 7.5 | 7.4 | 7.0 | 6.9 |

"Japan" includes minor adjustments to match the total.

## I nterest-bearing Debts

| ( $\ddagger$ million) | Year ended Mar. 31, '02 |  | Year ended Mar. 31, '03 |  | Year ended Mar. 31, '04 |  | Year ended Mar. 31, '05 |  | Year ended Mar. 31, '06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end |
| Interest-bearing debts | 249,911 | 272,358 | 255,866 | 267,779 | 262,857 | 246,548 | 227,398 | 207,184 | 207,085 | 222,917 |
| Short-term loans | 108,732 | 98,452 | 91,114 | 93,102 | 87,492 | 77,418 | 71,096 | 75,655 | 86,690 | 80,184 |
| Long-term loans | 23,920 | 56,917 | 57,763 | 57,688 | 58,376 | 62,141 | 59,313 | 51,529 | 40,395 | 42,733 |
| Commercial paper | - | - | - | - | - | - | - | - | - | 5,000 |
| Corporate bonds | 117,259 | 116,989 | 106,989 | 116,989 | 116,989 | 106,989 | 96,989 | 80,000 | 80,000 | 95,000 |
| DE ratio | 1.15 | 1.31 | 1.43 | 1.57 | 1.43 | 1.31 | 1.27 | 1.10 | 0.99 | 0.95 |

- 'Year ended Mar. 31, 2006" includes effect of Amatsuji Steel Ball MFG LTD becoming NSK's consolidated subsidiary

| (1100 million) | $\begin{aligned} & \hline \text { Year ended Mar. } 31, \\ & \text { Ior } 1 \\ & \text { Interim } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { Year ended Mar. } 31, \\ \text { } 02 \\ \text { Year-end } \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { Year ended Mar. } 31, \\ \text { Interim } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Year ended Mar 31, } \\ \text { Y3 } \\ \text { Year-end } \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { Year ended Mar. } 31, \\ \text { IOTerim } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Year ended Mar. 31, } \\ \text { '04 } \\ \text { Year-end } \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { Year ended Mar } 31, \\ \text { IO5 } \\ \text { Interim } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Year ended Mar. } 31, \\ \text { Yer-end } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Year ended M Mar. } 31, \\ \text { Interim } \\ \hline \end{array}$ | Year ended Mar 31, <br> O6, <br> Year-end |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 646,784 | 642,823 | 599,820 | 593,098 | 615,962 | 621,877 | 622,206 | 628,583 | 659,259 | 743,032 |
| Current assets | 305,825 | 291,490 | 275,759 | 285,749 | 282,879 | 295,491 | 284,438 | 278,678 | 286,501 | 313,569 |
| Cash and deposits | 21,367 | 24,465 | 29,845 | 37,271 | 29,326 | 43,533 | 33,736 | 25,935 | 31,861 | 47,332 |
| Notes and accounts receivable | 136,226 | 112,655 | 119,161 | 113,513 | 114,448 | 121,208 | 127,557 | 111,821 | 115,840 | 115,232 |
| Marketable securities | 22,220 | 30,737 | 12,391 | 17,565 | 15,743 | 9,385 | 9,425 | 8,596 | 8,498 | 11,261 |
| Inventories | 104,607 | 97,459 | 84,135 | 83,487 | 82,637 | 75,905 | 76,736 | 81,730 | 90,231 | 101,337 |
| Other current assets | 21,405 | 26,174 | 30,227 | 33,913 | 40,725 | 45,460 | 36,984 | 50,596 | 40,071 | 38,407 |
| Non-current assets | 340,958 | 351,332 | 324,061 | 307,349 | 333,082 | 326,386 | 337,767 | 349,905 | 372,758 | 429,462 |
| Property, plant and equipment Intangible fixed assets | $\begin{array}{r} 211,216 \\ 2,429 \end{array}$ | $\begin{array}{r} 217,565 \\ 2,614 \end{array}$ | $\begin{array}{r} 205,100 \\ 2,625 \end{array}$ | $\begin{array}{r} 198,635 \\ 2,732 \end{array}$ | $\begin{array}{r} 205,321 \\ 8,542 \end{array}$ | $\begin{array}{r} 196,810 \\ 8,368 \end{array}$ | $\begin{array}{r} 198,662 \\ 8,395 \end{array}$ | $\begin{array}{r} 204,604 \\ 8,385 \end{array}$ | $\begin{array}{r} 216,561 \\ 8,793 \end{array}$ | $\begin{array}{r} 250,230 \\ 9,988 \end{array}$ |
| Investments and other assets | 127,313 | 131,153 | 116,336 | 105,982 | 119,219 | 121,208 | 130,710 | 136,916 | 147,404 | 169,244 |
| Total liabilities | 417,788 | 421,833 | 409,162 | 410,795 | 420,309 | 421,137 | 430,051 | 428,721 | 438,621 | 495,208 |
| Current liabilities | 259,052 | 239,378 | 231,341 | 227,314 | 225,953 | 245,588 | 237,307 | 234,300 | 261,695 | 266,834 |
| Notes and accounts payable | 91,574 | 86,346 | 85,390 | 87,382 | 75,996 | 83,713 | 92,169 | 97,623 | 102,832 | 111,992 |
| Short-tem loans, CP, current portion of bond | 119,002 | 118,452 | 101,114 | 103,102 | 107,492 | 114,407 | 98,085 | 85,655 | 106,690 | 95,184 |
| Other current liabilities | 48,476 | 34,580 | 44,837 | 36,830 | 42,465 | 47,468 | 47,053 | 51,022 | 52,173 | 59,658 |
| Long-term liabilities | 158,736 | 182,455 | 177,821 | 183,481 | 194,356 | 175,548 | 192,744 | 194,420 | 176,925 | 228,373 |
| Corporate bonds | 106,989 | 96,989 | 96,989 | 106,989 | 96,989 | 70,000 | 70,000 | 70,000 | 60,000 | 85,000 |
| Long-term loans | 23,920 | 56,917 | 57,763 | 57,688 | 58,376 | 62,141 | 59,313 | 51,529 | 40,395 | 42,733 |
| Other long-term liabilities | 27,827 | 28,549 | 23,069 | 18,804 | 38,991 | 43,407 | 63,431 | 72,891 | 76,530 | 100,640 |
| Minority interests | 12,528 | 12,810 | 12,137 | 11,736 | 12,421 | 12,077 | 12,625 | 11,596 | 12,261 | 12,107 |
| Shareholders' equity | 216,466 | 208,179 | 178,520 | 170,566 | 183,230 | 188,662 | 179,529 | 188,265 | 208,376 | 235,716 |
| Common stock | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 |
| Capital surplus | 82,360 | 77,923 | 77,923 | 77,923 | 77,924 | 77,923 | 77,924 | 77,925 | 77,948 | 78,097 |
| Retained earnings | 76,705 | 53,921 | 53,405 | 48,366 | 50,858 | 58,856 | 50,631 | 55,783 | 62,767 | 71,241 |
| Unrealized holding gains on securities | 10,155 | 24,316 | 5,192 | 5,133 | 14,696 | 19,127 | 17,502 | 21,244 | 29,329 | 42,297 |
| Translation adjustments | -19,535 | -14,749 | -22,752 | -23,670 | -23,053 | -30,061 | -29,322 | -29,447 | -24,460 | $\triangle 18,871$ |
| NSK treasury stock, etc. | -395 | -408 | -2,424 | -4,362 | -4,371 | -4,359 | -4,382 | -4,416 | -4,384 | $\triangle 4,224$ |
| equity | 646,784 | 642,823 | 599,820 | 593,098 | 615,962 | 621,877 | 622,206 | 628,583 | 659,259 | 743,032 |

"Year ended Mar. 31, 2006" includes effect of Amatsuji Steel Ball MFG LTD becoming NSK's consolidated subsidiary

## Consolidated

Statements of Operations

| (1100 Million) | $\begin{gathered} \hline \text { FY } 2001 \\ \text { '02 } \\ \text { 1st half } \end{gathered}$ | $\begin{array}{c\|} \hline \text { FY } 2001 \\ \text { '02 } \\ \text { Full year } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { FY } 2002 \\ \text { '03 } \\ \text { 1st half } \end{gathered}$ | $\begin{gathered} \hline \text { FY } 2002 \\ \text { '03 } \\ \text { Full year } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { FY } 2003 \\ \text { '04 } \\ \text { 1st half } \end{gathered}$ | $\begin{gathered} \hline \text { FY } 2003 \\ \text { '04 } \\ \text { Full year } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { FY } 2004 \\ \text { '05 } \\ \text { 1st half } \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { FY } 2004 \\ \text { '05 } \\ \text { Full year } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { FY } 2005 \\ \text { '06 } \\ \text { 1st half } \end{gathered}$ | $\begin{array}{c\|} \hline \text { FY } 2005 \\ \text { '06 } \\ \text { Full year } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 252,419 | 480,902 | 260,694 | 522,820 | 253,813 | 522,217 | 287,287 | 580,989 | 302,903 | 628,474 |
| Domestic sales | 131,835 | 257,624 | 136,564 | 279,260 | 132,428 | 278,645 | 150,680 | 310,246 | 156,348 | $330,061$ |
| Overseas sales | $120,584$ | 223,278 | 124,130 | 243,560 | 121,385 | 243,572 | 136,607 | 270,743 | 146,555 | $298,413$ |
| Cost of sales | 206,476 | 393,636 | 211,699 | 420,104 | 200,666 | 409,900 | 222,979 | 450,305 | 235,641 | 487,717 |
|  | (81.8\%) | (81.9\%) | (81.2\%) | (80.4\%) | (79.1\%) | (78.5\%) | (77.6\%) | (77.5\%) | (77.8\%) | (77.6\%) |
| Selling, general and administrative expenses | 41,016 | 83,318 | 42,506 | 84,867 | 43,684 | 86,345 | 44,851 | 92,400 | 48,846 | 98,204 |
| Operating income | 4,926 | 3,947 | 6,488 | 17,847 | 9,462 | 25,972 | 19,456 | 38,283 | 18,414 | 42,552 |
|  | (2.0\%) | (0.8\%) | (2.5\%) | (3.4\%) | (3.7\%) | (5.0\%) | (6.8\%) | (6.6\%) | (6.1\%) | (6.8\%) |
| Non-operating income | 3,707 | 7,585 | 4,032 | 8,100 | 3,526 | 7,673 | 3,788 | 7,046 | 3,890 | 8,816 |
| Interest and dividend income | 1,433 | 2,126 | 989 | 1,815 | 717 | 1,424 | 916 | 1,406 | 930 | 1,795 |
| Equity in earnings of affiliated companies | 1,089 | 2,564 | 1,546 | 3,378 | 1,209 | 2,943 | 1,283 | 3,078 | 1,635 | 3,727 |
| Others | 1,185 | 2,895 | 1,497 | 2,907 | 1,600 | 3,306 | 1,589 | 2,562 | 1,325 | 3,293 |
| Non-operating expenses | 6,650 | 14,698 | 7,315 | 15,126 | 6,906 | 14,526 | 5,489 | 12,229 | 5,405 | 12,452 |
| Interest expenses | 3,953 | 7,757 | 3,365 | 6,567 | 3,169 | 6,058 | 2,520 | 5,005 | 2,241 | 4,566 |
| Others | 2,697 | 6,941 | 3,950 | 8,559 | 3,737 | 8,468 | 2,969 | 7,224 | 3,164 | 7,886 |
| Ordinary income | 1,984 | $\triangle 3,164$ | 3,206 | 10,821 | 6,083 | 19,119 | 17,755 | 33,100 | 16,899 | 38,916 |
|  | (0.8\%) | ( $\triangle 0.7 \%$ ) | (1.2\%) | (2.1\%) | (2.4\%) | (3.7\%) | (6.2\%) | (5.7\%) | (5.6\%) | (6.2\%) |
| Extraordinary income | 9,508 | 9,589 | 14,979 | 15,977 | 2,721 | 8,504 | 1,840 | 2,363 | 3,960 | 7,561 |
| Extraordinary losses | 1,753 | 16,749 | 10,658 | 28,925 | 769 | 1,172 | 90 | 432 | 1,811 | 3,409 |
| Income before income taxes and minority interests | 9,739 | $\triangle 10,324$ | 7,526 | -2,127 | 8,034 | 26,451 | 19,505 | 35,031 | 19,048 | 43,068 |
| Income taxes: Current | 5,177 | 3,481 | 1,814 | 5,380 | 6,176 | 9,461 | 4,612 | 8,890 | 3,371 | 11,925 |
| Income taxes: Tax refunds | -- | 3,699 | 5, - | 216 | -2, ${ }^{-}$ | 194 2.206 | - - | - ${ }^{-}$ | 5.102 | 4,486 |
| Income taxes: Deferred | 692 | 3,699 | 5,051 | -4,193 | -2,195 | 2,206 | 2,472 | 2,711 | 5,102 | 4,486 |
| Minority interests in earnings of consolidated subsidiaries, etc. | 215 | 190 | -188 | -426 | 211 | 684 | 604 | 1,080 | 621 | 1,069 |
| Net income | -2,670 | 3,842 | 2,487 | 11,816 | 14,293 | 10,451 | 14,293 | 6,963 | 11,816 | 25,586 |
|  | (1.4\%) | (-3.7\%) | (0.3\%) | (-0.5\%) | (1.5\%) | (2.7\%) | (4.1\%) | (3.8\%) | (3.9\%) | (4.1\%) |
| (Ref) Non-consolidated net income | 1,601 | -8,351 | 3,735 | 3,290 | 3,072 | 3,167 | 3,243 | 6,933 | 7,318 | 12,376 |
| (Ratio of consolidated to non-consolidated net inco | (2.28) | ( - ) | (0.23) | ( - ) | ( - ) | (4.51) | (3.64) | (3.22) | (1.36) | (2.07) |
| (Consolidated ROE) | (3.4\%) | ( - ) | (1.0\%) | ( - ) | ( - ) | (8.0\%) | (13.2\%) | (11.9\%) | (10.0\%) | (12.1\%) |
| Net income per share | $¥ 6.51$ | ¥-31.79 | $¥ 1.54$ | ¥-5.22 | ¥7.12 | ¥26.12 | ¥21.91 | $¥ 41.35$ | $¥ 18.46$ | ¥47.28 |


| (Persons) | Year ended Mar. 31, '02 |  | Year ended Mar. 31, '03 |  | Year ended Mar. 31, '04 |  | Year ended Mar. 31, '05 |  | Year ended Mar. 31, '06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end |
| Consolidated | 22,861 | 22,337 | 20,624 | 20,351 | 20,052 | 19,772 | 20,310 | 20,737 | 21,601 | 22,639 |
| Japan | 9,761 | 9,494 | 8,520 | 8,336 | 8,975 | 8,819 | 8,850 | 8,843 | 9,083 | 9,742 |
| Parent company Non-consolidated) | 6,079 | 5,970 | 5,375 | 3,619 | 3,697 | 3,680 | 3,661 | 3,664 | 4,247 | 4,272 |
| The Americas | 2,934 | 2,876 | 2,992 | 2,996 | 3,039 | 3,058 | 3,036 | 3,122 | 3,149 | 3,102 |
| Europe | 6,672 | 6,392 | 5,562 | 4,970 | 4,559 | 4,254 | 4,448 | 4,321 | 4,176 | 4,234 |
| Asia | 3,494 | 3,575 | 3,550 | 4,049 | 3,479 | 3,641 | 3,976 | 4,451 | 5,193 | 5,561 |

"Parent company (Non-consolidated)" does not include the number of employees assigned to consolidated subsidiaries, etc.

