

## FACT BOOK

November 06, 2003
NSK Ltd.

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## 1. Consolidated data

## Business Segment Data

- Consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | Q1 | Q2 |
| Net sales | 235,783 | 472,614 | 239,981 | 486,539 | 268,494 | 533,144 | 252,419 | 480,902 | 260,694 | 522,820 | 125,699 | 128,114 |
| Operating income |  |  |  |  |  |  | 4,9206 | 3,947 | 6,488 | 17,847 | 4,148 | 5,314 |
| <\%> |  |  |  |  |  |  | <2.0\%> | <0.8\%> | <2.5\%> | <3.4\%> | <3.3\%> | <4.1\%> |
| Bearings | 151,317 | 299,573 | 146,400 | 303,239 | 158,507 | 318,405 | 155,513 | 302,360 | 160,355 | 321,960 | 80,807 | 83,303 |
| Operating income |  |  |  |  |  |  | 6,717 | 11,285 | 9,345 | 22,142 | 4,313 | 5,384 |
| <\%> |  |  |  |  |  |  | <4.3\%> | <3.7\%> | <5.8\%> | <6.9\%> | <5.3\%> | <6.5\%> |
| Automotive components | 50,461 | 108,760 | 58,747 | 117,472 | 67,811 | 133,192 | 65,407 | 128,168 | 75,074 | 150,663 | 31,781 | 31,221 |
| Operating income |  |  |  |  |  |  | 89 | 383 | 1,96̈ | 4,20̈ | 1,017 | 1,169 |
| <\%> |  |  |  |  |  |  | <0.1\%> | <0.3\%> | <2.6\%> | <2.8\%> | <3.2\%> | <3.7\%> |
| Precision machinery | 19,522 | 37,894 | 19,979 | 42,831 | 28,273 | 58,018 | 20,852 | 33,974 | 16,525 | 34,898 | 9,463 | 10,218 |
| Öperating income |  |  |  |  |  |  | -5588 | -5,32̈8 | -3,425 | -6,2900 | -79\% | -683 |
| <\%> |  |  |  |  |  |  | <-2.7\%> | <-15.7\%> | <-20.7\%> | <-18.0\%> | <-8.4\%> | <-6.7\%> |
| Others. | 14,483 | 26,387 | 14,855 | .22,997. | 13,903 | 23,529 | 10,647 | 16,400 | 8,740 | 15,299 | 3,648 | 3,372 |
| Operating income |  |  |  |  |  |  | 758 | 1,805 | 397 | 1,126 | 371 | 255 |
| <\%> |  |  |  |  |  |  | <7.1\%> | <11.0\%> | <4.6\%> | <7.4\%> | <10.2\%> | <7.6\%> |
| Shared expenses | - | - | - | - | - | - | -2,080 | -4,198 | -1,793 | -3,391 | -757 | -811 |

"Others" include minor adjustments to match the total.

- "FY 2003" refers to the fiscal year ending March 31, 2004.


## Geographical Segment Data (IR data)

Consolidated

| ( $¥ 100$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | Q1 | Q2 |
| Net sales | 2,358 | 4,726 | 2,400 | 4,865 | 2,685 | 5,331 | 2,524 | 4,809 | 2,607 | 5,228 | 1,257 | 1,281 |
| Operating income | 93 | 130 | 69 | 147 | 122 | $2{ }^{2} 8$ | 49 | 39 | 65 | 178 | 41 | 54 |
| <\%> | <4.0\%> | <2.7\%> | <2.9\%> | <3.0\%> | <4.5\%> | <4.8\%> | <2.0\%> | <0.8\%> | <2.5\%> | <3.4\%> | <3.3\%> | <4.2\%> |
| Japan | 1,796 | 3,607 | 1,904 | 3,969 | 2,155 | 4,381 | 1,908 | 3,667 | 1,920 | 3,955 | 931 | 937 |
| Operating income | 43 | 54 | 21 | 109 | 81 | 185 | 25 | 31 | 42 | 129 | 32 | 32 |
| <\%> | <2.4\%> | <1.5\%> | <1.1\%> | <2.7\%> | <3.8\%> | <4.2\%> | <1.3\%> | <0.8\%> | <2.2\%> | <3.3\%> | <3.4\%> | <3.4\%> |
| The Americas | 384 | 740 | 350 | 684 | 403 | 770 | 386 | 733 | 411 | 774 | 185 | 194 |
| Operating income | 27 | 36 | 25 | 42 | 29 | 47 | 17 | 19 | 10 | 20 | 3 | 5 |
| <\%> | <7.1\%> | <4.9\%> | <7.0\%> | <6.1\%> | <7.2\%> | <6.1\%> | <4.4\%> | <2.6\%> | <2.4\%> | <2.6\%> | <1.6\%> | <2.6\%> |
| Europe | 397 | 787 | 357 | 662 | 376 | 737 | 440 | 798 | 438 | 850 | 232 | 228 |
| Operating income | 7 | -2 | -5'5 | -2̇9 | -14 | -34 | -18 | -63 | -10' | -190 | -3' | 6 |
| <\%> | <1.9\%> | <-0.2\%> | <-1.5\%> | <-4.4\%> | <-3.7\%> | <-4.6\%> | <-4.1\%> | <-7.9\%> | <-2.3\%> | <-2.2\%> | <-1.3\%> | <2.6\%> |
| Asia | 147 | 309 | 215 | 448 | 260 | 534 | 282 | 538 | 291 | 575 | 139 | 141 |
| Operating income | 12 | 21 | 20 | 35 | 21 | 44 | 23 | 35 | 22 | 46 | 12 | 9 |
| <\%> | <8.1\%> | <6.7\%> | <9.2\%> | <7.8\%> | <8.1\%> | <8.2\%> | <8.2\%> | <6.5\%> | <7.6\%> | <8.0\%> | <8.6\%> | <6.4\%> |
| Elimination:Sales | -366 | -717 | -426 | -899 | -509 | -1,091 | -492 | -927 | -453 | -926 | -230 | -219 |
| Ėiminaioion:Operating income | 4 | 21 | 8 | -10' | 5 | 16 | 2 | 17 | 1 | 2 | -3 | 2 |

"Elimination" includes minor adjustments to match the total.
Data differs from that announced in the "Immediate Release" filed on May 13, 2003. (The apportionment of "Elimination: Operating income" is different.)
"FY 2003" refers to the fiscal year ending March 31, 2004

## Sales by Customer Location

- Consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | Q1 | Q2 |
| Net sales | 235,783 | 472,614 | 239,981 | 486,539 | 268,494 | 533,144 | 252,419 | 480,902 | 260,694 | 522,820 | 125,699 | 128,114 |
| Japan | 133,804 | 270,718 | 139,698 | 286,837 | 153,429 | 305,964 | 131,835 | 257,624 | 136,564 | 279,260 | 65,601 | 66,827 |
| Overseas | 101,979 | 201,896 | 100,283 | 199,702 | 115,065 | 227,180 | 120,584 | 223,278 | 124,130 | 243,560 | 60,098 | 61,287 |
| The Americas | 39,495 | 77,848 | 37,184 | 72,774 | 42,789 | 81,448 | 40,272 | 76,495 | 43,085 | 81,785 | 18,756 | 19,811 |
| Europe | 39,754 | 75,743 | 34,472 | 64,298 | 36,581 | 72,004 | 42,959 | 76,964 | 41,793 | 81,418 | 22,251 | 21,807 |
| Asia | 22,729 | 48,304 | 28,626 | 62,629 | 35,695 | 73,727 | 37,352 | 69,818 | 39,251 | 80,356 | 19,091 | 19,668 |

"FY 2003" refers to the fiscal year ending March 31, 2004.

# Capital Expenditure, Depreciation and R\&D Expenses 

## Consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | Q1 | Q2 |
| Capital expenditure | 17,756 | 24,157 | 12,260 | 26,149 | 16,234 | 38,488 | 20,851 | 36,183 | 13,191 | 23,010 | 4,665 | 6,143 |
| Japan | 8,876 | 16,708 | 8,351 | 15,608 | 9,426 | 24,670 | 12,177 | 18,470 | 6,120 | 11,974 | 1,744 | 3,723 |
| The Americas | 1,694 | 2,604 | 952 | 2,548 | 1,327 | 3,368 | 2,482 | 6,583 | 2,489 | 3,672 | 848 | 892 |
| Europe | 1,541 | 2,855 | 1,698 | 4,356 | 1,926 | 5,191 | 3,333 | 5,480 | 2,149 | 3,727 | 811 | 671 |
| Asia | 5,645 | 1,990 | 1,259 | 3,637 | 3,555 | 5,259 | 2,859 | 5,650 | 2,433 | 3,637 | 1,262 | 857 |
| Depreciation | 13,060 | 26,119 | 12,558 | 25,514 | 12,479 | 25,745 | 13,148 | 28,196 | 13,965 | 28,813 | 6,408 | 6,928 |
| R\&D expenses | - | 13,800 | 4,384 | 8,777 | 4,422 | 9,268 | 4,122 | 8,036 | 4,337 | 8,307 | - | 4,175 |

- "Capital expenditure: Japan " includes minor adjustments to match the total.
- New accounting standards for "R\&D expenses" were introduced in FY 1999.
- "FY 2003" refers to the fiscal year ending March 31, 2004.


## I nventories

Consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Q1 | Interim |
| Inventories | 119,304 | 110,387 | 110,038 | 101,526 | 97,062 | 102,324 | 104,607 | 97,459 | 84,135 | 83,487 | 80,944 | 82,637 |
| Japan | 61,733 | 59,368 | 59,451 | 56,769 | 55,305 | 52,306 | 49,911 | 45,392 | 40,952 | 37,972 | 35,552 | 36,171 |
| The Americas | 21,606 | 18,686 | 18,297 | 16,347 | 15,025 | 18,377 | 21,354 | 19,264 | 14,995 | 15,180 | 16,115 | 16,639 |
| Europe | 25,720 | 24,104 | 22,864 | 19,494 | 17,007 | 19,580 | 21,259 | 21,477 | 17,872 | 19,548 | 18,574 | 18,999 |
| Asia | 10,245 | 8,229 | 9,426 | 8,916 | 9,725 | 12,061 | 12,083 | 11,326 | 10,316 | 10,787 | 10,703 | 10,828 |
| Inventory turnover (times) | 4.0 | 4.3 | 4.4 | 4.8 | 5.5 | 5.2 | 4.8 | 4.9 | 6.2 | 6.3 | 6.2 | 6.2 |

- "Japan" includes minor adjustments to match the total.
-"FY 2003" refers to the fiscal year ending March 31, 2004


## I nterest-bearing Debts

Consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Q1 | Interim |
| Interest-bearing debts | 297,122 | 280,188 | 276,670 | 261,316 | 263,250 | 245,757 | 249,911 | 272,358 | 255,866 | 267,779 | 264,790 | 262,857 |
| Short-term loans | 115,737 | 111,419 | 109,484 | 106,762 | 89,757 | 95,210 | 108,732 | 98,452 | 91,114 | 93,102 | 88,664 | 87,492 |
| Long-term loans | 32,271 | 30,990 | 29,896 | 25,610 | 26,221 | 23,285 | 23,920 | 56,917 | 57,763 | 57,688 | 59,137 | 58,376 |
| Commercial Paper | - | - | - | - | - | 10,000 | - | - | - | - | - | - |
| Corporate bonds | 149,114 | 137,779 | 137,290 | 128,944 | 147,272 | 117,262 | 117,259 | 116,989 | 106,989 | 116,989 | 116,989 | 116,989 |
| DE ratio | 1.34 | 1.30 | 1.28 | 1.21 | 1.15 | 1.08 | 1.15 | 1.31 | 1.43 | 1.57 | 1.51 | 1.43 |

- "FY 2003" refers to the fiscal year ending March 31, 2004.


## Consolidated Balance Sheets

| (Mllions of yen) | $\begin{aligned} & \hline \text { FY } 1998 \\ & \text { Interim } \\ & \hline \end{aligned}$ | $\text { FY } 1998$ Year-end | $\begin{aligned} & \hline \text { FY } 1999 \\ & \text { Interim } \\ & \hline \end{aligned}$ | $\text { FY } 1999$ Year-end | $\begin{aligned} & \hline \text { FY } 2000 \\ & \text { Interim } \\ & \hline \end{aligned}$ | FY 2000 Year-end | $\begin{gathered} \hline \text { FY } 2001 \\ \text { Interim } \\ \hline \end{gathered}$ | FY 2001 Year-end | $\begin{aligned} & \hline \text { FY } 2002 \\ & \text { Interim } \\ & \hline \end{aligned}$ | FY 2002 Year-end | $\begin{gathered} \text { FY } 2003 \\ \text { 1st quarter } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { FY } 2003 \\ & \text { Interim } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 679,648 | 663,522 | 675,089 | 668,774 | 696,029 | 680,457 | 646,784 | 642,823 | 599,820 | 593,098 | 609,365 | 615,962 |
| Current assets | 412,336 | 389,091 | 402,197 | 392,459 | 329,756 | 321,575 | 305,825 | 291,490 | 275,759 | 285,749 | 293,584 | 282,879 |
| Cash and deposits | 31,853 | 23,228 | 20,752 | 24,342 | 29,255 | 18,746 | 21,367 | 24,465 | 29,845 | 37,271 | 43,312 | 29,326 |
| Notes and accounts receivable - trade | 126,055 | 120,184 | 128,890 | 129,813 | 144,081 | 148,007 | 136,226 | 112,655 | 119,161 | 113,513 | 111,628 | 114,448 |
| Marketable securities | 113,797 | 105,798 | 118,463 | 108,237 | 32,935 | 23,134 | 22,220 | 30,737 | 12,391 | 17,565 | 15,567 | 15,743 |
| Inventories | 119,304 | 110,387 | 110,038 | 101,526 | 97,062 | 102,324 | 104,607 | 97,459 | 84,135 | 83,487 | 80,944 | 82,637 |
| Other current assets | 21,327 | 29,494 | 24,054 | 28,541 | 26,423 | 29,364 | 21,405 | 26,174 | 30,227 | 33,913 | 42,133 | 40,725 |
| Non-current assets | 264,634 | 257,212 | 253,621 | 247,631 | 366,272 | 358,881 | 340,958 | 351,332 | 324,061 | 307,349 | 315,780 | 333,082 |
| Property, plant and equipment | 205,227 | 187,383 | 191,818 | 185,396 | 188,199 | 201,574 | 211,216 | 217,565 | 205,100 | 198,635 | 193,194 | 205,321 |
| Intangible fixed assets | 2,126 | 1,958 | 2,082 | 1,979 | 1,969 | 2,279 | 2,429 | 2,614 | 2,625 | 2,732 | 2,805 | 8,542 |
| Investments and other assets | 57,281 | 67,871 | 59,721 | 60,256 | 176,104 | 155,028 | 127,313 | 131,153 | 116,336 | 105,982 | 119,781 | 119,219 |
| Translation adiustments | 2,677 | 17,218 | 19,270 | 28,683 | - | - | - | - | - | - | - | - |
| Total liabilities | 452,082 | 442,939 | 449,877 | 443,670 | 456,430 | 441,701 | 417,788 | 421,833 | 409,162 | 410,795 | 422,274 | 420,309 |
| Currentiliabilities | 264,142 | 243,544 | 254,886 | 282,719 | 265,012 | 261,952 | 259,052 | 239,378 | 231,341 | 227,314 | 237,691 | 225,953 |
| Notes and accounts payable - trade | 88,100 | 86,951 | 88,757 | 99,423 | 102,588 | 104,963 | 91,574 | 86,346 | 85,390 | 87,382 | 85,436 | 75,996 |
| Shortem loans, CP, current porion of bonds | 136,557 | 121,913 | 119,491 | 138,428 | 119,757 | 105,483 | 119,002 | 118,452 | 101,114 | 103,102 | 108,664 | 107,492 |
| Other current liabilities | 39,485 | 34,680 | 46,638 | 44,868 | 42,667 | 51,506 | 48,476 | 34,580 | 44,837 | 36,830 | 43,591 | 42,465 |
| Long-termliabilities | 187,940 | 199,395 | 194,990 | 160,951 | 191,417 | 179,749 | 158,736 | 182,455 | 177,821 | 183,481 | 184,582 | 194,356 |
| Corporate bonds | 128,294 | 127,285 | 127,283 | 97,278 | 117,272 | 116,989 | 106,989 | 96,989 | 96,989 | 106,989 | 96,989 | 96,989 |
| Long-termloans | 32,271 | 30,990 | 29,896 | 25,610 | 26,221 | 23,285 | 23,920 | 56,917 | 57,763 | 57,688 | 59,137 | 58,376 |
| Other long-term liabilities | 27,375 | 41,120 | 37,811 | 38,063 | 47,924 | 39,475 | 27,827 | 28,549 | 23,069 | 18,804 | 28,456 | 38,991 |
| Minority interests | 5,631 | 4,891 | 9,278 | 9,112 | 10,364 | 11,372 | 12,528 | 12,810 | 12,137 | 11,736 | 11,818 | 12,421 |
| Shareholders' equity | 221,934 | 215,690 | 215,933 | 215,991 | 229,234 | 227,383 | 216,466 | 208,179 | 178,520 | 170,566 | 175,272 | 183,230 |
| Common stock | 67,143 | 67,162 | 67,164 | 67,167 | 67,170 | 67,175 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 |
| Capital surplus | 83,328 | 82,347 | 82,348 | 82,351 | 82,354 | 82,359 | 82,360 | 77,923 | 77,923 | 77,923 | 77,923 | 77,924 |
| Retained earnings | 71,462 | 66,182 | 66,555 | 66,593 | 70,869 | 74,453 | 76,705 | 53,921 | 53,405 | 48,366 | 49,721 | 50,858 |
| Unrealized holding gains on securities |  | - | - | - | 37,322 | 27,107 | 10,155 | 24,316 | 5,192 | 5,133 | 9,217 | 14,696 |
| Translation adiustments |  | - | - | - | -28,018 | -23,315 | -19,535 | -14,749 | -22,752 | -23,670 | -24,401 | -23,053 |
| Treasury stock, etc. | 1 | -1 | -134 | -120 | -463 | -396 | -395 | -408 | -2,424 | -4,362 | -4,364 | -4,371 |
| Total liabilities and shareholders' equity | 679,648 | 663,522 | 675,089 | 668,774 | 696,029 | 680,457 | 646,784 | 642,823 | 599,820 | 593,098 | 609,365 | 615,962 |

- "FY 2003" refers to the fiscal year ending March 31, 2004.

| (Mllions of yen) | FY 1998 1st half | $\begin{aligned} & \hline \text { FY } 1998 \\ & \text { Full year } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { FY } 1999 \\ & \text { 1st half } \\ & \hline \end{aligned}$ | $\text { FY } 1999$ Full year | $\begin{aligned} & \text { FY } 2000 \\ & \text { 1st half } \end{aligned}$ | $\begin{aligned} & \hline \text { FY } 2000 \\ & \text { Full year } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { FY } 2001 \\ & \text { 1st half } \end{aligned}$ | FY 2001 Full year | $\begin{aligned} & \hline \text { FY } 2002 \\ & \text { 1st half } \\ & \hline \end{aligned}$ | FY 2002 Full year | FY 2003 1st quarter | $\begin{gathered} \text { FY } 2003 \\ \text { 2nd quarter } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 235,783 | 472,614 | 239,981 | 486,539 | 268,494 | 533,144 | 252,419 | 480,902 | 260,694 | 522,820 | 125,699 | 128,114 |
| Domestic sales | 133,804 | 270,718 | 139,698 | 286,837 | 153,429 | 305,964 | 131,835 | 257,624 | 136,564 | 279,260 | 65,601 | 66,827 |
| Overseas sales | 101,979 | 201,896 | 100,283 | 199,702 | 115,065 | 227,180 | 120,584 | 223,278 | 124,130 | 243,560 | 60,098 | 61,287 |
| Cost tof sales | 187,516 | 381,243 | 195,539 | 393,711 | 216,545 | 428,291. | 206,476 | 393,636 | 211,699 | 420,104 | 99,887 | 100,779 |
|  | (79.5\%) | (80.7\%) | (81.5\%) | (80.9\%) | (80.7\%) | (80.3\%) | (81.8\%) | (81.9\%) | (81.2\%) | (80.4\%) | (79.5\%) | (78.7\%) |
| Selling, general and administrative expenses | 38,941 | 78,379 | 37,494 | 78,126 | 39,798 | 79,011 | 41,016 | 83,318 | 42,506 | 84,867 | 21,664 | 22,020 |
| Operating income | 9,324 | 12,992 | 6,948 | 14,701 | 12,151 | 25,841 | 4,926 | 3,947 | 6,488 | 17,847 | 4,148 | 5,314 |
|  | (4.0\%) | (2.7\%) | (2.9\%) | (3.0\%) | (4.5\%) | (4.8\%) | (2.0\%) | (0.8\%) | (2.5\%) | (3.4\%) | (3.3\%) | (4.1\%) |
| Non-operating income | 6,570 | 13,188 | 4,157 | 9,036 | 5,136 | 9,697 | 3,707 | 7,585 | 4,032 | 8,100 | 1,872 | 1,654 |
| Interest and dividend income | 2,559 | 5,714 | 1,802 | 2,924 | 1,299 | 2,557 | 1,433 | 2,126 | 989 | 1,815 | 499 | 218 |
| Equity in earnings of affiliaed companies | 1,535 | 2,512 | 1,397 | 3,298 | 1,613 | 3,228 | 1,089 | 2,564 | 1,546 | 3,378 | 774 | 435 |
| Others | 2,476 | 4,962 | 958 | 2,814 | 2,224 | 3,912 | 1,185 | 2,895 | 1,497 | 2,907 | 599 | 1,001 |
| Non-operating expenses | 8,560 | 18,390 | 8,038 | 15,247 | 9,417 | 16,469 | 6,650 | 14,698 | 7,315 | 15,126 | 2,606 | 4,300 |
| Interest expenses | 6,397 | 12,698 | 5,331 | 10,332 | 5,232 | 9,430 | 3,953 | 7,757 | 3,365 | 6,567 | 1,587 | 1,582 |
| Ohers | 2,163 | 5,692 | 2,707 | 4,915 | 4,185 | 7,039 | 2,697 | 6,941 | 3,950 | 8,559 | 1,019 | 2,718 |
| Ordinary income | 7,334 | 7,790 | 3,067 | 8,490 | 7,869 | 19,068 | 1,984 | -3,164 | 3,206 | 10,821 | 3,414 | 2,669 |
|  | (3.1\%) | (1.6\%) | (1.3\%) | (1.7\%) | (2.9\%) | (3.6\%) | (0.8\%) | (-0.7\%) | (1.2\%) | (2.1\%) | (2.7\%) | (2.1\%) |
| Extraordinary income | - | 2,655 | 12,824 | 21,318 | 19,049 | 24,757 | 9,508 | 9,589 | 14,979 | 15,977 | 707 | 2,014 |
| Extraordinary losses | - | 18,766 | 13,541 | 21,208 | 17,907 | 20,514 | 1,753 | 16,749 | 10,658 | 28,925 | 101 | 668 |
| Income before income taxes and minority interests | 7,334 | -8,319 | 2,349 | 8,599 | 9,011 | 23,312 | 9,739 | -10,324 | 7,526 | -2,127 | 4,020 | 4,014 |
| Income taxes: Oarrent | 2,112 | 3,156 | 2,405 | 7,768 | 3,672 | 8,271 | 5,177 | 3,481 | 1,814 | 5,380 | 5,647 | 529 |
| ncome taxes: Tax refunds |  |  |  |  |  |  | $\stackrel{-}{-}$ |  | 5051 | 216 | - $\square^{-}$ | ${ }^{-}$ |
| hcome taxes: Deferred | $\stackrel{-}{-}$ | -6,852 | -1,419 | -2,836 | -649 | 2,861 | 692 | 3,699 | 5,051 | -4,193 | -3,122 | 927 |
| Minoity inteests in eanings ot consolidaled subsidiaries, elc. | -155 | -529 | 199 | 868 | 28 | 753 | 215 | 190 | 188 | -426 | 140 | 71 |
| Net income | 5,377 | -4,094 | 1,164 | 2,798 | 5,959 | 11,425 | 3,653 | -17,696 | 848 | -2,670 | 1,355 | 2,487 |
|  | (2.3\%) | (-0.9\%) | (0.5\%) | (0.6\%) | (2.2\%) | (2.1\%) | (1.4\%) | (-3.7\%) | (0.3\%) | (-0.5\%) | (1.1\%) | (1.9\%) |
| (Ref) Non-consolidated net income | 2,398 | -6,711 | -788 | 2,707 | 5,458 | 10,924 | 1,601 | -8,351 | 3,735 | 3,290 | 1,363 | 1,709 |
| (Patio of consolidaled to non-consolidated net income) | (2.24) | (-) | (-) | (1.03) | (1.09) | (1.05) | (2.28) | (-) | (0.23) | (-) | (-) | ( - ) |
| (Consolidated ROE) | Annual (4.8\%) | (-) | Annual (1.1\%) | (1.3\%) | Annual (5.2\%) | (5.2\%) | Annual (3.4\%) | (-) | Annual (1.0\%) | (-) | Annual (3.1\%) | Annual (5.4\%) |
| Net income per share | ¥9.54 | $¥$-7.27 | $¥ 2.07$ | ¥4.98 | ¥10.62 | $¥ 20.35$ | ¥6.51 | $¥ 31.79$ | $¥ 1.54$ | $¥$ \#.22 | ¥2.51 | ¥4.61 |

"FY 2003" refers to the fiscal year ending March 31, 2004.

| (Persons) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Q1 | Q2 |
| Consolidated | 22,505 | 22,482 | 23,372 | 24,295 | 23,280 | 23,283 | 22,861 | 22,337 | 20,624 | 20,351 | 19,368 | 20,052 |
| Japan | 10,585 | 10,418 | 10,387 | 10,069 | 9,858 | 9,765 | 9,761 | 9,494 | 8,520 | 8,336 | 8,161 | 8,975 |
| Parent company Non-consolidated) | 8,904 | 8,758 | 7,724 | 7,537 | 7,096 | 7,038 | 6,079 | 5,970 | 5,375 | 3,619 | 3,636 | 3,697 |
| The Americas | 2,985 | 3,131 | 3,216 | 3,796 | 2,924 | 3,010 | 2,934 | 2,876 | 2,992 | 2,996 | 3,015 | 3,039 |
| Europe | 7,545 | 7,411 | 7,045 | 7,372 | 7,189 | 6,874 | 6,672 | 6,392 | 5,562 | 4,970 | 4,693 | 4,559 |
| Asia | 1,390 | 1,522 | 2,724 | 3,058 | 3,309 | 3,634 | 3,494 | 3,575 | 3,550 | 4,049 | 3,499 | 3,479 |

- "Consolidated" and "Japan" data prior to the year -end data for FY 1999 include the number of employees assigned fr om the parent company not only to consolidated subsidiaries but also to affiliates accounted for by the equity method.
(Data for the year-end FY 1999 onward include only employees assigned to consolidat ed subsidiaries.)
- "Parent company (Non -consolidated)" does not include the number of employees assigned to consolidat ed subsidiaries, etc.
- "FY 2003" refers to the fiscal year ending March 31, 2004.


## Sales by Business Segment

## Non-consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half |
| Net sales | 162,564 | 328,501 | 165,377 | 352,406 | 172,083 | 357,009 | 155,467 | 304,658 | 160,195 | 332,421 | 166,225 |
| Bearings | 95,910 | 190,487 | 94,419 | 200,216 | 103,402 | 213,429 | 92,879 | 183,457 | 97,188 | 201,866 | 101,289 |
| Automotive components | 47,966 | 102,401 | 52,686 | 109,983 | 42,315 | 89,165 | 43,036 | 89,317 | 48,186 | 99,723 | 46,856 |
| Precision machinery | 16,887 | 31,459 | 15,936 | 35,426 | 23,224 | 48,370 | 16,367 | 24,575 | 12,303 | 26,587 | 15,079 |
| Others | 1,801 | 4,154 | 2,336 | 6,781 | 3,142 | 6,045 | 3,185 | 7,309 | 2,518 | 4,245 | 3,001 |

"Others" include minor adjustments to match the total.
"FY 2003" refers to the fiscal year ending March 31, 2004

## Sales by Customer Location

Non-consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half |
| Net sales | 162,564 | 328,501 | 165,377 | 352,406 | 172,083 | 357,009 | 155,467 | 304,658 | 160,195 | 332,421 | 166,225 |
| Domestic sales | 117,396 | 239,271 | 119,651 | 254,137 | 121,176 | 249,636 | 107,191 | 212,485 | 112,843 | 233,582 | 117,222 |
| Exports | 45,168 | 89,230 | 45,726 | 98,269 | 50,907 | 107,373 | 48,276 | 92,173 | 47,352 | 98,839 | 49,003 |
| The Americas | 12,522 | 22,736 | 11,110 | 23,089 | 11,652 | 24,985 | 9,990 | 18,137 | 9,526 | 19,457 | 10,348 |
| Europe | 14,498 | 27,721 | 11,489 | 22,916 | 12,856 | 29,238 | 14,136 | 25,247 | 12,252 | 26,518 | 11,820 |
| Asia | 16,347 | 34,619 | 20,791 | 45,483 | 23,257 | 47,105 | 20,965 | 41,480 | 23,066 | 48,630 | 23,836 |
| Machinery, etc. | 1,801 | 4,154 | 2,336 | 6,781 | 3,142 | 6,045 | 3,185 | 7,309 | 2,508 | 4,234 | 2,999 |

-"Domestic sales" include minor adjustments to match the total.
O"FY 2003" refers to the fiscal year ending March $31,2004$.

## Capital Expenditure, Depreciation and R\&D Expenses

Non-consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half | Full year | 1st half |
| Capital expenditure | 8,403 | 15,255 | 6,068 | 11,607 | 8,613 | 22,524 | 8,540 | 13,880 | 4,391 | 7,753 | 3,189 |
| Depreciation | 7,033 | 14,869 | 6,628 | 13,648 | 6,201 | 13,386 | 5,984 | 12,199 | 5,450 | 10,095 | 3,973 |
| R\&D expenses | 6,056 | 12,573 | 4,282 | 8,425 | 4,139 | 8,722 | 3,670 | 7,082 | 3,571 | 6,673 | 2,978 |

- New accounting standards for "R\&D expenses" were introduced in FY 1999
-"FY 2003" refers to the fiscal year ending March 31,2004


## I nventories

## Non-consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim |
| Inventories | 45,321 | 44,233 | 40,323 | 38,142 | 37,712 | 31,256 | 28,132 | 26,793 | 24,377 | 18,433 | 17,185 |
| Finished products | 16,388 | 16,224 | 16,252 | 14,899 | 14,839 | 9,309 | 8,536 | 8,372 | 7,894 | 7,959 | 7,442 |
| Work in process, etc. | 28,933 | 28,009 | 24,071 | 23,243 | 22,873 | 21,947 | 19,596 | 18,421 | 16,483 | 10,474 | 9,743 |
| Inventory turnover (times) | 7.2 | 7.4 | 8.2 | 9.2 | 9.1 | 11.4 | 11.1 | 11.4 | 13.1 | 18.0 | 19.3 |

-Work in process, etc." include minor adjustments to match the total.
O"FY 2003" refers to the fiscal year ending March 31, 2004.

## I nterest-bearing Debts

- Non-consolidated

| ( $\ddagger$ million) | FY 1998 |  | FY 1999 |  | FY 2000 |  | FY 2001 |  | FY 2002 |  | FY 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim | Year-end | Interim |
| Interest-bearing debts | 211,577 | 199,760 | 197,135 | 185,950 | 208,057 | 186,412 | 176,325 | 201,211 | 189,577 | 204,293 | 205,022 |
| Short-term loans | 40,392 | 41,385 | 45,545 | 44,372 | 43,725 | 44,518 | 44,518 | 41,758 | 37,208 | 34,804 | 35,533 |
| Long-term loans | 23,105 | 21,082 | 14,300 | 14,300 | 17,060 | 14,632 | 14,548 | 42,464 | 45,380 | 52,500 | 52,500 |
| Commercial Paper | - | - | - | - | - | 10,000 | - | - | - | - | - |
| Convertible bonds | 38,080 | 17,293 | 17,290 | 17,278 | 17,272 | 17,262 | 17,259 | 16,989 | 16,989 | 16,989 | 16,989 |
| Straight bonds | 110,000 | 120,000 | 120,000 | 110,000 | 130,000 | 100,000 | 100,000 | 100,000 | 90,000 | 100,000 | 100,000 |

"FY 2003" refers to the fiscal year ending March 31, 2004.

## Non-consolidated Balance Sheets

| (Millions of yen) | $\begin{aligned} & \text { FY } 1998 \\ & \text { Interim } \end{aligned}$ | FY 1998 Year-end | $\text { FY } 1999$ Interim | FY 1999 Year-end | FY 2000 Interim | FY 2000 <br> Year-end | $\begin{aligned} & \hline \text { FY } 2001 \\ & \text { Interim } \end{aligned}$ | FY 2001 <br> Year-end | $\begin{aligned} & \hline \text { FY } 2002 \\ & \text { Interim } \end{aligned}$ | FY 2002 <br> Year-end | FY 2003 Interim |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 552,713 | 542,665 | 540,881 | 542,491 | 622,041 | 588,899 | 534,830 | 551,039 | 519,405 | 526,202 | 540,207 |
| Current assets | 314,846 | 297,812 | 300,224 | 300,082 | 243,771 | 224,293 | 195,131 | 199,806 | 187,847 | 207,461 | 190,187 |
| Cash and deposits | 18,917 | 9,410 | 2,255 | 2,605 | 6,020 | 1,324 | 3,566 | 5,000 | 11,001 | 17,372 | 5,578 |
| Notes and accounts receivable - trade | 120,370 | 116,173 | 114,605 | 126,138 | 128,345 | 120,007 | 98,286 | 91,288 | 90,836 | 95,819 | 98,058 |
| Marketable securities | 112,294 | 104,091 | 116,845 | 106,763 | 32,240 | 22,310 | 21,886 | 30,628 | 12,309 | 17,339 | 9,055 |
| Inventories | 45,321 | 44,233 | 40,323 | 38,142 | 37,712 | 31,256 | 28,132 | 26,793 | 24,377 | 18,433 | 17,185 |
| Other current assets | 17,944 | 23,905 | 26,196 | 26,434 | 39,454 | 49,396 | 43,261 | 46,097 | 49,324 | 58,498 | 60,311 |
| Non-current assets | 237,867 | 244,852 | 240,656 | 242,409 | 378,269 | 364,605 | 339,698 | 351,232 | 331,557 | 318,740 | 350,019 |
| Property, plant and equipment | 106,879 | 104,987 | 99,657 | 97,496 | 99,110 | 105,631 | 95,744 | 94,259 | 91,907 | 74,736 | 73,248 |
| Intangible fixed assets | 1,261 | 1,210 | 1,221 | 1,214 | 1,286 | 1,393 | 1,433 | 1,428 | 1,491 | 1,557 | 1,711 |
| Investment securities | 3,537 | 3,671 | 2,527 | 2,198 | 125,587 | 103,601 | 75,563 | 80,649 | 50,837 | 35,964 | 49,526 |
| Investments in affiliated companies | 109,821 | 110,781 | 113,871 | 118,703 | 135,755 | 136,213 | 146,950 | 164,297 | 161,695 | 176,331 | 175,549 |
| Long-term loans | 2,518 | 2,724 | 2,295 | 2,743 | 2,730 | 2,666 | 5,010 | 1,666 | 2,551 | 2,217 | 14,746 |
| Other non-current assets | 13,851 | 21,479 | 21,085 | 20,055 | 13,801 | 15,101 | 14,998 | 8,933 | 23,076 | 27,935 | 35,239 |
| Total liabilities | 319,037 | 318,428 | 318,834 | 318,348 | 357,833 | 330,615 | 293,223 | 311,273 | 298,159 | 308,501 | 311,904 |
| Current liabilities | 153,911 | 142,859 | 153,207 | 182,026 | 186,177 | 172,559 | 159,487 | 157,909 | 147,518 | 146,774 | 151,533 |
| Notes and accounts payable - trade | 71,533 | 73,101 | 75,283 | 87,041 | 89,235 | 88,420 | 79,694 | 80,921 | 77,338 | 89,860 | 83,113 |
| Shor-term loans and current portion of bonds | 60,178 | 51,393 | 55,552 | 74,372 | 73,725 | 54,791 | 54,788 | 61,758 | 47,208 | 44,804 | 55,533 |
| Other current liabilities | 22,200 | 18,365 | 22,372 | 20,613 | 23,217 | 29,348 | 25,005 | 15,230 | 22,972 | 12,110 | 12,887 |
| Long-term liabilities | 165,126 | 175,569 | 165,626 | 136,321 | 171,655 | 158,055 | 133,736 | 153,363 | 150,641 | 161,727 | 160,370 |
| Long-term loans | 23,105 | 21,082 | 14,300 | 14,300 | 17,060 | 14,632 | 14,548 | 42,464 | 45,380 | 52,500 | 52,500 |
| Corporate bonds | 128,294 | 127,285 | 127,283 | 97,278 | 117,272 | 116,989 | 106,989 | 96,989 | 96,989 | 106,989 | 96,989 |
| Other long-term liabilities | 13,727 | 27,202 | 24,043 | 24,743 | 37,323 | 26,434 | 12,199 | 13,910 | 8,272 | 2,238 | 10,881 |
| Total shareholders' equity | 233,675 | 224,236 | 222,047 | 224,143 | 264,208 | 258,283 | 241,606 | 239,765 | 221,246 | 217,701 | 228,302 |
| Common stock | 67,143 | 67,162 | 67,164 | 67,167 | 67,170 | 67,175 | 67,176 | 67,176 | 67,176 | 67,176 | 67,176 |
| Capital surplus | - | - | - | - | - | - | - | - | 77,923 | 77,923 | 77,924 |
| Retained earnings | - | - | - | - | - | - | - | - | 73,159 | 71,348 | 72,950 |
| Statutory reserve | 92,642 | 91,830 | 91,981 | 92,125 | 92,278 | 92,451 | 92,652 | 88,215 | - | - | - |
| Other surplus | 73,889 | 65,242 | 62,899 | 64,851 | 68,664 | 72,278 | 71,865 | 60,508 | - | - | - |
| Unrealized holding gains on securities | - | - | - | - | 36,095 | 26,378 | 9,910 | 24,220 | 5,096 | 5,274 | 14,279 |
| Treasury stock | - | - | - | - | - | - | - | -356 | -2,110 | -4,022 | -4,028 |
| Total liabilities and shareholders' equity | 552,713 | 542,665 | 540,881 | 542,491 | 622,041 | 588,899 | 534,830 | 551,039 | 519,405 | 526,202 | 540,207 |

"FY 2003" refers to the fiscal year ending March 31, 2004.

Non-consolidated Statements of Operations

| (Millions of yen) | $\begin{aligned} & \hline \text { FY } 1998 \\ & \text { 1st half } \end{aligned}$ | FY 1998 Full year | $\begin{gathered} \hline \text { FY } 1999 \\ \text { 1st half } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { FY } 1999 \\ & \text { Full year } \end{aligned}$ | $\begin{gathered} \hline \text { FY } 2000 \\ \text { 1st half } \\ \hline \end{gathered}$ | FY 2000 Full year | $\begin{gathered} \hline \text { FY } 2001 \\ \text { 1st half } \\ \hline \end{gathered}$ | FY 2001 <br> Full year | $\begin{gathered} \hline \text { FY } 2002 \\ \text { 1st half } \\ \hline \end{gathered}$ | FY 2002 <br> Full year | $\begin{gathered} \hline \text { FY } 2003 \\ \text { 1st half } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 162,564 | 328,501 | 165,377 | 352,406 | 172,083 | 357,009 | 155,467 | 304,658 | 160,195 | 332,421 | 166,225 |
| Domestic sales | 117,396 | 239,271 | 119,651 | 254,137 | 121,176 | 249,636 | 107,191 | 212,485 | 112,843 | 233,582 | 117,222 |
| Exports (Ratio of exports to net sales) | $\begin{aligned} & 45,168 \\ & (27.8 \%) \end{aligned}$ | $\begin{aligned} & 89,230 \\ & (27.2 \%) \end{aligned}$ | $\begin{aligned} & 45,726 \\ & (27.6 \%) \end{aligned}$ | $\begin{aligned} & 98,269 \\ & (27.9 \%) \end{aligned}$ | $\begin{aligned} & 50,907 \\ & (29.6 \%) \end{aligned}$ | $\begin{gathered} 107,373 \\ (30.1 \%) \end{gathered}$ | $\begin{aligned} & 48,276 \\ & (31.1 \%) \end{aligned}$ | $\begin{aligned} & 92,173 \\ & (30.3 \%) \end{aligned}$ | $\begin{aligned} & 47,352 \\ & (29.6 \%) \end{aligned}$ | $\begin{aligned} & 98,839 \\ & (29.7 \%) \end{aligned}$ | $\begin{aligned} & 49,003 \\ & (29.5 \%) \end{aligned}$ |
| Cost of sales | 137,940 | 283,160 | 144,156 | 304,088 | 146,409 | 303,871 | 135,582 | 266,532 | 139,366 | 288,230 | 143,296 |
|  | (84.9\%) | (86.2\%) | (87.1\%) | (86.3\%) | (85.1\%) | (85.1\%) | (87.2\%) | (87.5\%) | (87.0\%) | (86.7\%) | (86.2\%) |
| Selling, general and administrative ex penses | 21,732 | 42,337 | 20,797 | 42,253 | 18,345 | 37,529 | 17,984 | 35,328 | 18,375 | 35,957 | 18,141 |
|  | (13.3\%) | (12.9\%) | (12.6\%) | (12.0\%) | (10.6\%) | (10.5\%) | (11.6\%) | (11.6\%) | (11.5\%) | (10.8\%) | (10.9\%) |
| Operating income | 2,891 | 3,002 | 424 | 6,065 | 7,329 | 15,608 | 1,900 | 2,797 | 2,453 | 8,234 | 4,787 |
|  | (1.8\%) | (0.9\%) | (0.3\%) | (1.7\%) | (4.3\%) | (4.4\%) | (1.2\%) | (0.9\%) | (1.5\%) | (2.5\%) | (2.9\%) |
| Non-operating income | 4,824 | 8,450 | 3,053 | 5,941 | 5,623 | 10,582 | 2,687 | 5,902 | 1,695 | 3,780 | 2,068 |
| Interest and dividend income | 2,717 | 4,000 | 2,153 | 3,879 | 3,194 | 6,897 | 2,076 | 4,581 | 987 | 2,283 | 1,545 |
| Others | 2,107 | 4,450 | 900 | 2,062 | 2,429 | 3,685 | 611 | 1,321 | 708 | 1,497 | 523 |
| Non-operating expenses | 4,817 | 9,990 | 4,706 | 8,816 | 5,677 | 10,355 | 3,562 | 6,649 | 3,609 | 7,624 | 4,019 |
| Interest expenses | 3,274 | 6,340 | 2,767 | 5,473 | 2,683 | 4,828 | 1,661 | 3,419 | 1,758 | 3,504 | 1,734 |
| Others | 1,543 | 3,650 | 1,939 | 3,343 | 2,994 | 5,527 | 1,901 | 3,230 | 1,851 | 4,120 | 2,285 |
| Ordinary income | 2,898 | 1,462 | -1,229 | 3,189 | 7,274 | 15,836 | 1,025 | 2,049 | 538 | 4,390 | 2,836 |
|  | (1.8\%) | (0.4\%) | (-0.7\%) | (0.9\%) | (4.2\%) | (4.4\%) | (0.7\%) | (0.7\%) | (0.3\%) | (1.3\%) | (1.7\%) |
| Extraordinary income |  | 2,655 | 12,776 | 20,272 | 18,096 | 24,148 | 9,506 | 10,231 | 14,877 | 15,932 | 2,206 |
| Extraordinary losses | - | 16,579 | 13,265 | 17,809 | 19,280 | 23,087 | 5,135 | 17,078 | 8,459 | 22,143 |  |
| Income before income taxes | 2,898 | -12,460 | -1,717 | 5,653 | 6,090 | 16,897 | 5,396 | -4,797 | 6,956 | -1,819 | 5,043 |
| Income taxes: Current | 500 | 71 | 223 | 3,900 | 1,800 | 4,120 | 3,005 | 1,275 | 20 | 212 | 87 |
| Income taxes: Tax refunds |  |  |  |  |  |  |  |  |  | 216 |  |
| Income taxes: Deferred |  | -5,821 | -1,152 | -953 | -1,167 | 1,852 | 790 | 2,279 | 3,200 | -5,106 | 1,884 |
| (Tax rate) | (17.3\%) | ( - ) | (-) | (52.1\%) | (10.4\%) | (35.3\%) | (70.3\%) | (-74.1\%) | (46.3\%) | $(-)$ | (39.1\%) |
| Net income | 2,398 | -6,711 | -788 | 2,707 | 5,458 | 10,924 | 1,601 | -8,351 | 3,735 | 3,290 | 3,072 |
|  | (1.5\%) | (-2.0\%) | (-0.5\%) | (0.8\%) | (3.2\%) | (3.1\%) | (1.0\%) | (-2.7\%) | (2.3\%) | (1.0\%) | (1.8\%) |
| Net income per share | $¥ 4.25$ | ¥-11.92 | ¥-1.40 | $¥ 4.82$ | $¥ 9.72$ | ¥19.45 | $¥ 2.85$ | ¥-15.00 | $¥ 6.79$ | $¥ 5.82$ | $¥ 5.69$ |
| Number of shares outstanding (000s) | 563,943) | (561,775) | 561,781) | 561,790) | 561,802) | 561,820) | 561,826) | 551,268) | 546,385) | 540,099) | 540,084) |

"FY 2003" refers to the fiscal year ending March 31, 2004.

